

HOUSE OF KEYS OFFICIAL REPORT

RECORTYS OIKOIL
Y CHIARE AS FEED

PROCEEDINGS

DAALTYN

HANSARD

Douglas, Tuesday, 7th February 2012

*All published Official Reports can be found on the Tynwald website
[www.tynwald.org.im/Official Papers/Hansards/](http://www.tynwald.org.im/Official%20Papers/Hansards/)Please select a year:*

Reports, maps and other documents referred to in the course of debates may be consulted on application to the Tynwald Library or the Clerk of Tynwald's Office. Supplementary material subsequently made available following Questions for Oral Answer is published separately on the Tynwald website, [www.tynwald.org.im/Official Papers/Hansards/Hansard Appendix](http://www.tynwald.org.im/Official%20Papers/Hansards/Hansard%20Appendix)

Volume 129, No. 11

ISSN 1742-2264

*Published by the Office of the Clerk of Tynwald, Legislative Buildings,
Finch Road, Douglas, Isle of Man, IM1 3PW. © Court of Tynwald, 2012*

Present:

The Speaker (Hon. S C Rodan) (Garff);
The Chief Minister (Hon. A R Bell) (Ramsey);
Hon. D M Anderson (Glenfaba); Mr L I Singer (Ramsey);
Hon. W E Teare (Ayre); Mr A L Cannan (Michael); Hon. T M Crookall (Peel);
Hon. P Karran, Mr Z Hall and Mr D J Quirk (Onchan);
Mr R H Quayle (Middle); Mr J R Houghton and Mr R W Henderson (Douglas North);
Hon. D C Cretney and Mrs K J Beecroft (Douglas South);
Hon. C R Robertshaw and Mrs B J Cannell (Douglas East);
Hon. J P Shimmin and Mr C G Corkish MBE (Douglas West);
Mr R A Ronan (Castletown); Mr G D Cregeen (Malew and Santon);
Hon. J P Watterson, Mr L D Skelly and Hon. P A Gawne (Rushen);
with Mr R I S Phillips, Secretary of the House.

Business Transacted

	<i>Page</i>
Birthday wishes to Mr Cregeen	295
Members' attendance in the House – Statement by the Speaker.....	295
Questions for Oral Answer	
1.1. Review of planning – Statement	296
1.2. VAT duty – Question withdrawn	298
1.3. Cyber threats – Strategy to counter.....	298
1.4. Asbestos in schools – Policy; number of schools affected.....	301
1.5. Residential homes – Planned closures.....	302
Standing Order 3.5.1(2) suspended to take the remaining Questions for Oral Answer.....	310
1.6. Human Papillomavirus (HPV) – Vaccines	311
1.7. Local authority contracts – Standing orders; advertising	312
1.9. Countryside Care Scheme – Statement	314
Questions for Written Answer	
1.8. Submarine power cables – Benefits; risks; compensation; status of applications	317
2.1. Government bodies – Staff contract details.....	318
2.2. Personal taxpayers – Primary, secondary and self employment.....	320
2.3. Investment portfolio – Cash instruments.....	320
2.4. Investment portfolio – Funds	321
2.5. Investment portfolio – Equities.....	321
2.6. Marketing Initiatives Report – Benefits of certain initiatives	322
2.7. Coroners – Debts held.....	334
2.8. Travel costs – Policy re free miles and points	335
2.9. Lung conditions – Emergency hospital admissions.....	336
2.10. Area Plans – Update	336
2.11. Motor insurance premiums – Failure to differentiate between Island and UK.....	337
2.12. Local Government Act 1985 – Policy on section 17(4).....	338

The House adjourned at 11.28 a.m.

House of Keys

The House met at 10.00 a.m.

[MR SPEAKER *in the Chair*]

5 **The Speaker:** Moghrey mie, good morning, Hon. Members.

Members: Good morning, Mr Speaker.

The Speaker: The Chaplain will lead us in prayer.

PRAYERS

The Chaplain of the House of Keys

Birthday wishes to Mr Cregeen

10 **The Speaker:** Now, Hon. Members, can I begin by offering the House's congratulations to the Hon. Member for Malew and Santon, whose birthday it is today.

Several Members: Hear, hear!

Members' attendance in the House Statement by the Speaker

15 **The Speaker:** Hon. Members, I take this opportunity to remind you that, under Standing Order 3.1(1), every Member, unless that Member has leave of absence, shall attend the service of the House, in the words of the Standing Order.

20 What that means is that we all have an obligation to be present during the proceedings. Occasional brief absences in practice are not regarded as breaching this rule. However, all Members, whatever their outside responsibilities involving Government, are under the same obligation to attend the entire sitting. It would be a breach of this rule and, indeed, discourtesy to the House for a Member to attend a sitting briefly but then absent himself or herself for the majority of the sitting. (**Mr Henderson and another Member:** Hear, hear.)

Thank you, Hon. Members.

Questions for Oral Answer

CHIEF MINISTER

Review of planning Statement

1.1. The Hon. Member for Douglas East (Mrs Cannell) to ask the Chief Minister:

If he will make a statement on his comments in respect of a review of planning?

25 **The Speaker:** We now turn to Item 1 on the Order Paper, Questions for Oral – (*Laughter as Mr Karran leaves Chamber.*) Questions for Oral Answer.

Mr Hall has withdrawn Question 2 and his Question 8 will be answered in writing.

So we turn to Question 1 and I call on the Hon. Member for Douglas East, Mrs Cannell.

30 **Mrs Cannell:** Thank you, Mr Speaker. I beg leave to ask the Question standing in my name.

The Speaker: I call on the Chief Minister to reply. Mr Bell.

35 **The Chief Minister (Mr Bell):** Mr Speaker, I believe achieving further economic growth has to be one of our key priorities if we are to generate new employment opportunities for our people and increase revenues for Government to sustain our public services into the future. To deliver that growth, it is imperative that we have a planning system which clearly recognises the vital role it can play in stimulating the economy and to ensure that applications which can create enhanced economic activity are dealt with as a priority.

40 Where such opportunities are identified, I believe there should be a presumption in favour of development, but with a greater emphasis on a high standard of design and landscaping, qualities that have been lacking in many developments in recent years and which are necessary to protect and enhance the quality of the natural and built environment which supports the very growth we are seeking. To that end, I have asked the Ministers of Infrastructure and Economic Development
45 to undertake a review of the Island's planning process and to report back as soon as possible on any recommended changes.

Mr Speaker, our world has changed and competition for new economic investment is fiercer than anything we have known in recent times. As such, the Isle of Man has to raise its game if we are to compete successfully in the time ahead. When new market opportunities are identified,
50 businesses need to act quickly and the accelerated... [*Technical interruption*] developments and technology means that swift action and clarity are required from Government if we are to ensure that the Isle of Man wins its share of these new opportunities.

55 **The Speaker:** Hon. Member, Mrs Cannell, supplementary.

Mrs Cannell: Thank you, Mr Speaker. I thank the Chief Minister for his reply.

Does he not appreciate that, currently, planning law does have, and hold, a presumption in favour of development, and that is the way it has been rolled out over the last quite a number of years? Does he further appreciate that comments such as 'the planning system has not been fit for
60 purpose and it has held us back in the last few years' has been really, quite frankly, insulting to all the administrative staff who work very hard in the Planning Division? Does he appreciate that they are actually quite upset by his publicly stated comments?

65 **The Speaker:** Mr Bell, Chief Minister.

The Chief Minister: Mr Speaker, the world has changed. The Isle of Man has got to wake up to that fact. No matter how we carried out our business in the past, we have got to ensure that the systems we have in place today, and for the future, are as effective and responsive as they can possibly be to ensure the Isle of Man does not miss out on economic opportunities in the time
70 ahead.

Failure to modernise our system and make sure it is appropriate for the present conditions we are dealing with will mean a slow down in growth on the Island with the commensurate growth

75 both in unemployment and reduction in Government revenues. We cannot look on what has happened in the past, Mr Speaker. It is providing a system which is fit for purpose for the future that I am trying to achieve.

The Speaker: Hon. Member for Onchan, Mr Quirk.

80 **Mr Quirk:** Thank you, Mr Speaker.

Could I ask the Minister, a couple of questions, really: is there a remit for Minister Shimmin regarding this action and is... or is there a blank sheet for the Minister?

The Speaker: Chief Minister.

85 **The Chief Minister:** At the moment, Mr Speaker, it is a blank sheet for the two Ministers to look at improving the responsiveness of the existing planning system.

The Speaker: Mrs Cannell.

90 **Mrs Cannell:** Thank you, Mr Speaker.

When the Chief Minister says that we have to move on and the world has changed, whilst that is accepted, when he makes comments such as 'it has held us back in the last few years', does he regard the previous Tesco expansion planning application that went to a public inquiry an opportunity lost, bearing in mind that was economic growth, but it would have been detrimental and damaging to the local retailers? Is that the sort of thing that he is suggesting might have held us back?

The Speaker: Chief Minister.

100 **The Chief Minister:** There is no question, Mr Speaker, that there have been a number of occasions over the last few years that planning has held back economic growth.

I am not referring to Tesco's, as such, but there are a number of other applications in the pipeline, which will be beneficial for the Island in the future. I am not talking about any specific schemes. We just need to be sure that the system is responsive to those appropriate applications as they come in.

The Speaker: Mr Quirk.

110 **Mr Quirk:** Thank you, Mr Speaker.

Can I ask the Minister, does this also include responses from local authorities that have had planning status, under planning law at the current time, and is there a timescale for the Minister to deliver this?

The Speaker: Chief Minister.

115 **The Chief Minister:** This is not a widespread consultation, Mr Speaker; this is a narrow request of the two Ministers to see what we can do in the short term to make the system more responsive.

120 **The Speaker:** Mrs Cannell.

Mrs Cannell: Thank you, Mr Speaker.

125 Would the Chief Minister not agree that, really, he needs to be more focused in terms of what sort of economic growth he is looking to try and encourage in the Isle of Man? Once he has established what sort of economic growth he wants to see, then surely an impact assessment needs to be undertaken in terms of the economic opportunities that are here already and what could be detrimental to them if that particular industry was to grow any further. Can he be more defined in terms of what he means by 'economic growth' and what he would like to see happening more in the Island that is not currently happening?

130 **The Speaker:** Minister.

135 **The Chief Minister:** Mr Speaker, I have no intention at this stage of going into all the details of economic growth. The Department of Economic Development is already doing its best to stimulate new activity within existing business on the Isle of Man. We need to ensure that all aspects of Government responsiveness to the economy, not just in planning, but all other areas where there are blockages, that those blockages are removed and we can move as quickly as possible.

140 I cannot overstate, Mr Speaker, how fierce the competition is going to be for the Isle of Man in the time ahead if we are going to get the investment we need to create the jobs that we need to help our people. We have got to put whatever has gone on in the past behind us and put a new structure in place right across Government, which will make the Isle of Man as competitive as any of our neighbours who are fighting for the same business.

VAT duty
Question withdrawn

1.2. The Hon. Member for Onchan (Mr Hall) to ask the Chief Minister:

145 *How much –*
(a) common (VAT) duty we have received or are due to receive in 2010-11, 2011-12 and 2012-13; and
(b) non common (VAT) duty we have received or are due to receive in 2010-11, 2011-12 and 2012-13; and how this compares to the stated reduction in VAT revenue?

Question withdrawn.

ECONOMIC DEVELOPMENT

Cyber threats
Strategy to counter

1.3. The Hon. Member for Onchan (Mr Hall) to ask the Minister for Economic Development:

150 *What strategy his Department has to counter cyber threats against –*
(a) key Isle of Man economic organisations such as the e-gaming/e-commerce sectors; and
(b) the data held by the Isle of Man Government and development operations?

The Speaker: We turn to Question 3, Hon. Member for Onchan, Mr Hall.

155 **Mr Hall:** Thank you, Mr Speaker. I beg leave to ask the Question standing in my name.

The Speaker: I call on the Minister for Economic Development, the Hon. Member for Douglas West, Mr Shimmin.

160 **The Minister for Economic Development (Mr Shimmin):** Thank you, Mr Speaker.

Prior to formulating this Answer to the Hon. Member's Question today, my Department took advice and soundings from the private sector on Island and in particular, from some of those who have a professional knowledge of this area.

165 Cyber threats may take a number of forms. 'Distributed denial of service attacks' involve preventing an internet site from functioning by flooding it with large amounts of traffic. 'Hacking' involves exploiting weaknesses in the computer system to gain access, in order to steal information. 'Phishing' involves using deception to extract sensitive information, such as bank password or credit card details, typically through the use of a fake website. 'Malware', which is malicious software, is designed to gain unauthorised access to computers, typically via a website or a deceptive e-mail. Finally, 'social engineering' involves obtaining confidential information by deceiving or manipulating people.

170 Mr Speaker, different methods are needed to counter the particular threats outlined above. In order to count 'distributed denial of service attacks', it requires the chosen Internet Service

175 Provider to have appropriate infrastructure in place to defend against these types of attacks. Countering a ‘hacking’ threat requires an appropriate investment by a company in the deployment and maintenance of security infrastructure, such as firewalls, intrusion detection systems, encryption systems etc, either directly or through their Internet Service Provider, and appropriate company security policies for staff and procedures for threat review.

180 Countering ‘phishing’, ‘malware’ and ‘social engineering’ is typically achieved through the education of staff, appropriate corporate security policies and appropriate software tools, such as virus scanners.

185 In answer to part (a) of the Hon. Member’s Question, which concerns threats to commercial organisations, it is incumbent on each company to implement adequate safeguards to defend against cyber threats. The level of threat will differ according to the sector, for example, e-gaming and financial services will face significant cyber threats and the measures that they put in place to mitigate risk will be significantly different to those required for a small trading site.

Naturally, there is also a role to be played by the Isle of Man Constabulary’s Financial Crimes Unit, where evidence of a threat or attack can be presented for them to pursue.

190 Turning to part (b) of the Question, which concerns the data held by Isle of Man Government, working through the Department of Economic Development Information Systems Division, the Government has a shared network infrastructure, handling all data, voice and video traffic flows to and from the internet and between Departments. The Government operates a multi-layered defence system, to mitigate the risks posed by both external and internal threats to the network. Defences operate at the borders between the internet, Departments and data centres, and traffic flows are
195 monitored for risks assessed and, where appropriate, access is denied. These defence layers extend to end users’ computers operating on the network. ‘Social engineering’ threats are also considered a risk and managed accordingly.

200 Mr Speaker, the Government computer systems are constantly assessed and are subject to regular internal and external audit and to periodic system penetration tests. In addition, ISD has adopted international standards, such as ISO 27001, as well as those above the National Policing Improvement Agency and the PCI Security Standards Council Data Security Standard. While no system can provide absolute security, these accreditations, along with the various measures I have described, demonstrate that the Government is taking all reasonable and effective measures to
205 mitigate risks.

The Speaker: Mr Hall, a supplementary.

Mr Hall: Thank you, Mr Speaker, and I thank the Hon. Member for his reply.

210 As far as the Isle of Man Constabulary, their role, is he aware that they have only got two officers and their remit only extends as far as interrogating computers? Is he also aware that the UK Central Crime Unit, they have got no jurisdiction in the Isle of Man, even though they can monitor all attacks on the Island’s infrastructure and business? In response to any attack on our critical systems or private enterprise, what current co-ordinated measures are in place, which are
215 led by the Government, that will enable us to respond effectively to a loss of critical systems, private data and intellectual property?

The Speaker: Mr Shimmin, Minister.

The Minister: Thank you, Mr Speaker.

220 I think from the significant Answer I gave in the first instance, it would indicate that people who are well skilled, both in the private sector and public sector to deal with this matter, are well aware of the dangers and the risks and I do find it a little disappointing that the Hon. Member is attempting to raise issues as if they are news to Government.

225 We are clearly aware of the implications and, indeed, I would suggest that, through some of our e-gaming companies in particular, we are at the more advanced level of any security of anywhere on the planet. (**A Member:** Hear, hear.) That does not mean we are complacent. We are aware that there are issues with regard to the Police E-crime Unit and that is something which we work with and if the Hon. Member has any concerns specifically, I will happily take this matter up with my colleague, the Minister for Home Affairs.

230 Mr Speaker, lots of things are unseen within this House, but only last week I was dealing with two of the largest e-security companies in Britain who, indeed, are two of the largest suppliers across the globe. This matter is not something which is taken lightly. We are aware of limitations, but we have to deal within the resources we have. The ISD have created a system which is seen to

235 be appropriate levels and is proving its success on a daily basis. The private sector is aware of the risks and has responsibilities, but also work with their own ISPs to ensure a level of security.

From my point of view, Mr Speaker, I am quite keen to develop the Isle of Man as a centre of excellence for e-security and I will work with the Hon. Member, or anybody else, to try and achieve this, but I would like to reassure people that all of these are well in place and although we are not immune to attacks or, indeed, ultimately not immune to potential breaches of that, we are certainly doing an enormous amount to ensure the protection of the data and of the private and Government sources anything to do with the computer, sir.

The Speaker: Hon. Member for Douglas North, Mr Houghton.

245 **Mr Houghton:** Thank you, Mr Speaker.

Mr Speaker, the Minister may be aware that, in March 2011, the United States Pentagon suffered a major cyber attack, in which thousands of files were taken by foreign hackers. In October 2011, the head of the United Kingdom GCHQ reported that cyber attacks were at disturbing levels. In January of this year, the World Economic Forum highlighted that cyber attacks are the fourth biggest threat to global stability.

250 Can the Minister absolutely assure this Hon. House that all of these issues are clearly understood by the relevant areas that he has responsibility for? Can he inform us now what his Department is actually doing to combat those risks posed, especially to Isle of Man enterprise?

255 **The Speaker:** Minister, I think you answered.

The Minister: Mr Speaker, I do think that the Hon. Member's first comment indicates the seriousness of some of these potential attacks. Those who can and do target such places as the Pentagon, and find their way through, indicate that there is no absolute assurance that we will be able to prevent any form of attack.

260 You have to identify the level of risk, whether, as I pointed out, it is e-gaming or it is a small local trader, who has a small web page. There is a differentiation between the levels of threats within Government circles and ISD; we are achieving all the international standards, in order to say that we are complying. We do not have endless resources, otherwise I am sure the Minister for Home Affairs and others would like to beef up the Police e-Crime Unit.

265 But I think it has been made fairly clear to all Hon. Members in recent times, Mr Speaker, that we do not live in a period where we have endless resources, so we have to prioritise. The answer I gave at the beginning should reassure people that, both in the private sector and the Government sector, we are fully aware and taking all reasonable protection measures against these sorts of attacks but, indeed, if anybody is determined and deliberate to make an attack against the Government, it is inevitable that there will be some breaches at some time.

My view is that the risks to the Isle of Man data is somewhat less than the risks to the Pentagon, and therefore they are not likely to extend the same level of attack on the Isle of Man. Therefore, all of our security measures in place are deemed, and are likely to be, adequate.

275 If we want to talk this up into a problem, Mr Speaker, I believe we do a disservice to the business community in the Isle of Man, particularly in e-gaming, who are in the vanguard of all these levels of e-security because, as one might imagine, they are the ones most susceptible to demands for elements of criminality, in order to try and keep their businesses operating. Therefore, I think we are in a perfect position, not just to be secure in ourselves, but actually to build on our reputation, build on the expertise on the Isle of Man and to ensure that we have the higher standards of e-security, because it is the bedrock of a whole amount of our e-business proposition.

The Speaker: Final supplementary, Mr Hall.

285 **Mr Hall:** Thank you, Mr Speaker.

Does the Minister not agree with me that, in the absence of any statistics or meaningful statistics – certainly I have not seen and they have not been provided – it highlights the need to identify all those on the Island who are effectively stakeholders in this issue and invite their views, to identify the scale of the current threats and create a strategy?

290 The UK has a cyber strategy, which was published, and I think that we need to have that, as a matter of priority. I think, does he not agree, that there has been an evasion of his Department's responsibility with the absence of this strategy?

The Speaker: Mr Shimmin, Minister.

295 **The Minister:** Forgive me for taking considerable exception to some of the comments of the Hon. Member, Mr Speaker. He talks and accuses my Department of 'evasion' and yet is unable or unwilling to come into the Department, as he has been requested twice, to discuss this or other matters.

300 The fact is that my officers will be quite happy to talk through with the Hon. Member, or indeed anybody else, the measures that we take through ISD and our relationships with the private sector. Indeed, as I pointed out, we have taken advance preparation in talking to people last week. We have got, in recent weeks... in fact, in the last two weeks I have identified the delegated responsibilities for my Department, whereby I have put ICT as a sector under the responsibility of Mr Skelly, to be supported also by Mr Wild, because we take this very seriously.

305 I find it arrogant in the extreme that the Hon. Member considers that he is the only one concerned about something which is ultimately a major part of our proposition to take the Island forward economically. Therefore, I would engage with the Hon. Member to come into the Department, explain his concerns and we will explain what we are doing, rather than having this portrayed as some sort of scandal or problem on the Island, which it is not.

EDUCATION AND CHILDREN

Asbestos in schools Policy; number of schools affected

1.4. The Hon. Member for Ramsey (Mr Singer) to ask the Minister for Education and Children:

310 (a) *What his Department's policy is in relation to asbestos management in schools; and*
(b) *how many Island schools have asbestos in their buildings?*

The Speaker: We turn to Question 4, Hon. Member for Ramsey, Mr Singer.

315 **Mr Singer:** Thank you, Mr Speaker. I beg leave to ask the Question standing in my name.

The Speaker: To reply, I call on the Minister for Education and Children, the Hon. Member for Onchan, Mr Karran.

320 **The Minister for Education and Children (Mr Karran):** Vainstyr Loayreyder, the Department of Education and Children have had a policy to totally remove all asbestos products, not just from schools, but all 82 educational sites.

325 All asbestos products are managed and monitored, in accordance with the current standards and legislation. We have 20 schools with low risk asbestos products still remaining in their buildings, and if the programme of works continues at the current rate, then at the end of 2014-15 financial year, we should have none.

The Speaker: Mr Singer.

330 **Mr Singer:** Can I thank the Hon. Minister for that Answer, which is very encouraging, compared with what is happening across the water.

Can he therefore confirm to me that the proactive inspections are continuing and will continue and, finally, as he said, at the end of the year, he can confirm there will be no asbestos in any of our schools?

335 **The Speaker:** Mr Karran.

340 **The Minister:** Vainstyr Loayreyder, I believe that the Department was in the vanguard; I think it was something like 30-plus years ago, that the issue of asbestos came to the fore, as far as the then Board of Education is concerned.

The policy is so long as we are able to financially continue the work at the current rate, by the end of 2014-15 financial year, there should be no asbestos in any of the schools in the Isle of Man.

345 **The Speaker:** Mr Singer.

Mr Singer: Final supplementary.

Whilst we are, therefore, going to be taking maybe two years, can the Minister confirm that there are regular inspections of these schools, where asbestos is, just to make sure there has been no damage and no risk and that will continue until the asbestos is finally removed.

350

The Speaker: Minister.

The Minister: Vainstyr Loayreyder, the situation, as far as asbestos monitoring is concerned, my Department has got the policy to remove all asbestos from the school at the present time. It is low risk quantities as far as asbestos products is concerned.

355

The situation is that they do regularly check. There have been checks done in the past with the Health and Safety Works Inspectorate as far as the school is concerned and, obviously, it is in our interest to make sure there is no public health issue to our staff and our pupils.

SOCIAL CARE

Residential homes Planned closures

1.5. The Hon. Member for Douglas North (Mr Henderson) to ask the Minister for Social Care:

Whether any of his Department's residential homes are due to close in the next twelve months?

360

The Speaker: We turn to Question 5. Hon. Member for Douglas North, Mr Henderson.

Mr Henderson: Gura mie eu, Vainstyr Loayreyder.

Ta mee shirrey kied yn eysht y chur ta fo my ennym. I beg to ask the Question in my name.

365

The Speaker: I call on the Minister for Social Care, the Hon. Member for Douglas East, Mr Robertshaw.

The Minister for Social Care (Mr Robertshaw): Mr Speaker, before embarking upon my Answer, I wish to beg the indulgence of the House sufficient to allow distribution of a single A4 sheet of paper, showing a graph and a set of numbers in the form of a chart which acts in support of my Answer. I fully understand that this is against Standing Orders, but to have distributed in advance of the sitting would have been unhelpful in what is a very sensitive situation, whilst distribution afterwards would deny Hon. Members helpful information.

370

375

The Speaker: Hon. Members, Standing Order 3.6 provides that any documentation to assist in the providing of an Answer must be circulated to the House 24 hours in advance. The Hon. Member is asking for the House to allow the circulation now. I am certainly minded to agree with that request, but I do require the House's concurrence.

380

Is that in order, Hon. Members? (**Members:** Agreed.) Thank you very much.
Mr Robertshaw.

The Minister: Thank you, Mr Speaker.

The Question posed is 'Whether any of his Department's residential homes are due to close in the next 12 months'. The short and simple Answer to that Question can be encapsulated in a single word: no.

385

Having said that, and however correct that Answer is – and it is correct – it simply will not suffice, as I have no doubt the matter about which the Hon. Member *really* wishes to seek clarification is the future of the Glenside residential home. It is somewhat unfortunate that such an important and sensitive subject should find itself being dealt with in this way by me in the form of an Answer to a routine Question in this Hon. House, but having reflected carefully on the matter, I find I must do just that.

390

I am on record as saying, before Christmas, that I was concerned about the debilitating effect that the uncertainty attached to the future of Glenside was having on the morale of some of the staff, and I therefore resolved to spell out my Department's policy on the matter as soon as I possibly could in the New Year.

395

Accordingly, it had been my original intention to make a presentation to Hon. Members a few weeks from now once the focus on matters emanating from the Budget had been satisfactorily digested, but today's Question has pre-empted that.

400 It is perhaps just possible that I have misread the Hon. Member's intentions in his Question, although I doubt it. But, importantly, I really cannot afford to allow the process to be mismanaged or be allowed to drift, for misunderstandings and rumours to spread. In this regard, I must be mindful of my duties to keep Hon. Members fully informed whilst, at the same time, be determined to treat the staff and residents of Glenside with appropriate respect and sensitivity
405 whilst doing so. There is a balance to be struck, and I hope the process adopted here to achieve both will become sufficiently clear as my Answer unfolds.

It is not possible to address the future of Glenside without properly setting it into the context of our re-balancing programme for services, for adult services over all, and for services for elderly people in particular, for it is this programme which drives and informs our actions.

410 So, Mr Speaker, far from being able to answer the Question with a single word, I regret that my Answer will be extensive, and I have already apologised to you, in advance of today's sitting, for its length, and I trust Hon. Members will bear with me. My Answer will take three parts: an outline of our policy of the future of Social Services for adults; how this policy impacts on Glenside; and how we have begun implementation.

415 Turning, first, to the policy of re-balancing services for adults, I am sure Hon. Members are aware of the debates taking place in the UK, regarding the future of social care and of the proposals at Westminster to hold urgent cross-party talks about the reforms necessary to the system of care for older people and those with disabilities. For our part and for some time now, my Department has been considering the profile of our services in this area and how we intend to need
420 considerable challenges ahead.

As part of this, we have been developing an outline programme of change to re-balance the delivery of Social Care services to older people on the Island. This programme has been drawn up in a way that will enable us to respond to rapidly changing circumstances. It represents a real opportunity to make sure that our services are fit for the future, are what people want, and that we
425 make best use of the highest quality residential accommodation available.

There are three main issues that we need to address, the first of these being the change in the Island's demographic profile. We have a rapidly growing number of older people, a subject about which I believe Hon. Members are already well informed. Whilst this does not mean that every
430 older person will need a service from my Department, it does mean that the demand for services is increasing at a far greater rate than we will be able to meet satisfactorily, when considering our current type of provision and the anticipated cost of such provision into the future.

The second is of expectations. The Isle of Man has a far greater dependency on residential forms of service delivery than other communities elsewhere. However, increasingly – and this is
435 important – clients are less likely to want to accept such services. The large majority of people wish to remain as independent as possible for as long as possible, and in their own homes, wherever feasible.

Thirdly, this highly significant change in the demographic profile, resulting in higher and growing demand, along with the change in expectations, must be set against our ability to fund
440 services. The exponential growth in cost of our current service, a predominantly residential model, does not sit well against the restrictions on our budgets. This is further exacerbated by the fact that some of the buildings from which we provide care are now reaching the end of their useful life and no longer meet acceptable minimum standards for the provision of care.

The projected changes to our population are well documented and represent a compelling case for change. Taking into account these changes, we estimate that the average rise in additional
445 annual costs will be in the region of £700,000 at today's prices each year, every year up to 2026, if we are to retain our current service model.

Clearly, this is not sustainable and we need to ensure that we are meeting the needs of our service users in the most cost effective way possible.

By 2026 we expect a rise of almost 50% in those over 65 years of age – I repeat 50%.

450 To emphasise the current imbalance in our somewhat limited range of services, please consider the following numbers. Of the division's resources for older people, 76% is spent on residential care, representing only 15% of our service users. Homecare resources represent 19% of our resources but serve 70% of our users. The balance between residential care and supported living services for our learning disability services have a similar profile.

455 The re-balancing programme has been designed to deliver the following:

- A significant re-shaping of the way in which access to services is managed, providing a fairer, more equitable access to care

- Modern services that will enable older people to receive the support they need to remain safely in their homes
- Develop and improve services for people that will be sustainable in the face of the growing ageing profile of the population in a period of significant financial challenge.

I am pleased to say that a solid start has already been made in the development of community-based services to enable people to remain in their own homes. One in four of those who have used the Community Care Team and the Hospital to Home Services would have had to go into residential care if these services had not been available. No-one using the Hospital to Home Service has had to be admitted to residential care since that service took its first referral in 2008.

By way of supporting information, you should have in front of you a sheet of paper showing some key comparators, which I hope you find helpful. In particular, the information provided shows the comparative cost to service users of accessing home care set against the cost they would face if opting for a place in the general residential care sector, as shown on the top chart on the sheet before you. The impact on the exchequer of adopting the re-balancing programme is shown on the graph in the centre and a profile of how we expect the relative delivery levels to change in each area on the bottom chart of the page. These are important comparators and I do encourage Hon. Members to consider them carefully.

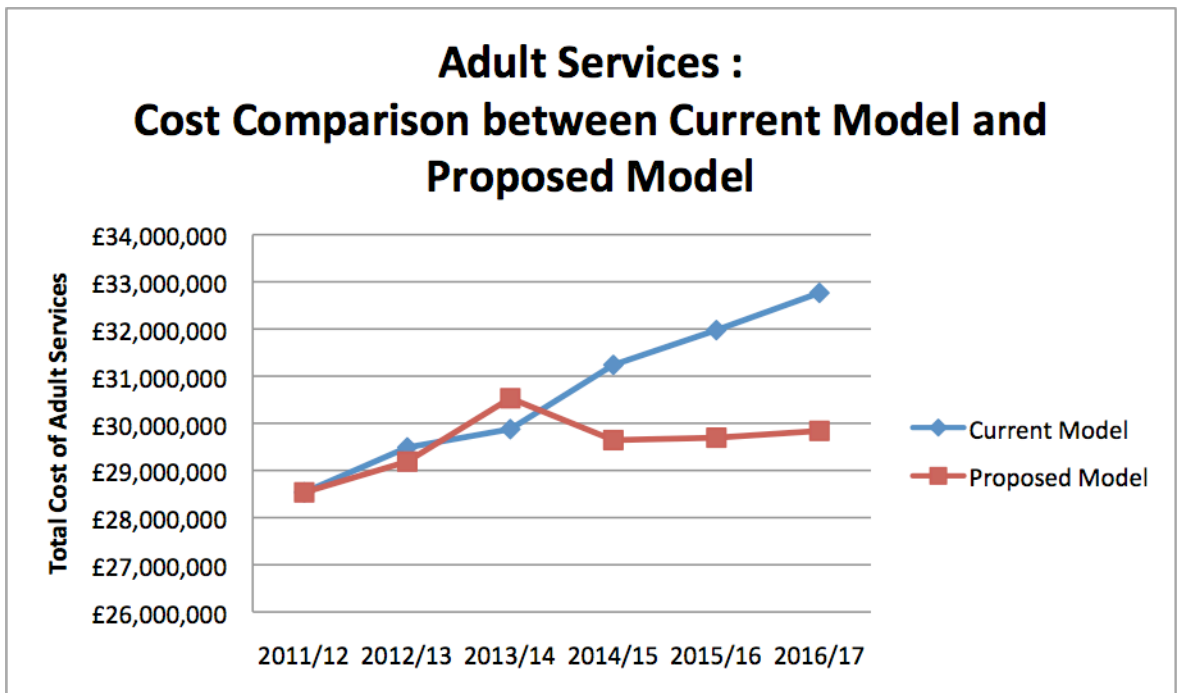
REBALANCING ADULT SOCIAL CARE SERVICES

Comparisons between residential and community based care for average annual cost by type of service:

Older people	
Elderly Mentally Infirm residential care	£105,000
General residential care	£39,000
Home care	£6,700

Learning disabled	
General residential care	£112,000
Supported living	£16,200

In summary, by 2016-17, rebalancing adult services will avoid £3m in that year and have avoided £6m over the 5-year period (2011-12 to 2016-17). Expenditure in 2016-17 will be £1.5m (5.3%) higher than 2011-12 due to the projected substantial growth in service users. (Note: model excludes inflation.) This is shown graphically below:



The rebalanced model of care will allow us to provide care for more services users in their own home. The associated number of state-funded service users by service is shown below:

	(i) Existing model of care			(ii) Rebalanced model of care		
	2011	2016	Change	2011	2016	Change
Residential Care	325	359	11%	325	295	-9%
Nursing Care	165	183	11%	165	174	6%
Home Care (1)	396	439	11%	396	348	-12%
Re-ablement Services (2)	126	140	11%	126	304	141%
TOTAL	1012	1121	11%	1012	1121	11%

- 1) This is the number of people dependent on long-term intensive home care
- 2) This is the number of people helped to remain in their own homes, avoiding more costly care options

475 In summary, the programme of change is comprehensive and represents a set of services that better mirrors the expectations and aspirations and wishes of older people.

I will now turn to the second part of my Answer – how this policy impacts on Glenside.

480 Considerable investment has, and is, taking place in other resource centres around the Island, but Glenside simply does not lend itself to such reinvestment and, therefore, as part of our re-balancing programme already outlined, it is expected that we will be in a position to close this centre in the spring of 2014.

485 As a consequence of this decision, a policy of accepting no further admissions to the centre will take immediate effect. This will work hand in hand with the opening of two, high standard facilities during the year. The Surby Unit in Southlands will be opening this spring, whilst the opening of the new EMI unit in the north will take place during the summer. Together, these two openings will create additional capacity elsewhere in our existing centres, providing opportunities for residents at Glenside to consider transfers, where appropriate. As part of this gradual process, admissions to Reayrt ny Baie will also be temporarily suspended to generate further flexibility and opportunity for transfers to take place within centres. Once complete, Reayrt ny Baie will then return to normal.

490 I now wish to move to the third, and by far the most sensitive, part of my Answer and the reason why I was most anxious to address the interests of this Hon. House and the staff and residents at Glenside, as far as possible, simultaneously today.

495 At 9.30 this morning, senior officers from my Department met with representatives from the staff side in order to bring them up to speed. The second meeting, between my officers and the staff at Glenside, is due to start in a few minutes. This process will continue pretty much all day, with senior officers visiting and briefing the staff and managers at facilities all around the Island, in order that no-one feels excluded from this important policy initiative and so they begin to understand the part each will be asked to play in delivering change. Follow-up letters have been posted to all staff, along with secondary briefings for those unable to attend one of today's briefings.

505 In particular, staff at Glenside will be asked, in today's general meeting, to both appreciate that the interests, concerns and options before each member of the team will be discussed individually with them in detail, as well as asking them to fully understand that we are talking now about a closure of a facility which is still over two years away.

510 Finally, and clearly the most sensitive of all, the interest and concerns of the residents of Glenside themselves. The first meeting with the residents at Glenside will take place at 2.30 this afternoon so that they can begin to be advised and reassured. This will be the start of them being brought into the process and will be the precursor to further meetings and discussions with them and their families to plan out the best option for them in the years ahead.

Meetings will also take place with residents of Reayrt ny Baie, Cummal Moor and Southlands and other centres to further reassure them.

Briefings, particularly with primary care and third sector organisations, are due to commence tomorrow.

515 Mr Speaker, I do hope that this comprehensive set of briefings will help to reduce anxiety, as well as helping to prevent inaccurate rumours or misinformation. In particular, I seek the support

of the media in the form of reporting of this important policy initiative and ask them to be sensitive to the fact that this impinges on the lives of some very elderly and vulnerable people.

520 I should also like to add that such an important policy initiative statement would normally have been made to all Members of Tynwald, but as I explained earlier in my Answer, in order to be sensitive to the staff and residents of Glenside, I concluded that this had to take place today. I am therefore circulating an electronic version of the press release, my Oral Answer and the supporting graph and chart to all Members very, very soon.

525 Thank you, Mr Speaker.

The Speaker: Hon. Members, the accompanying documentation will be entered into the *Hansard* record in due course.

Mr Henderson, a supplementary.

530 **Mr Henderson:** Gura mie eu, Vainstyr Loayreyder and I thank the Shirveishagh for his lengthy and comprehensive Answer.

I would like him to confirm and give us a little bit more information on what he said.

535 Firstly, Vainstyr Loayreyder, I would like him to confirm that, in fact, the ideas he has put forward on floor this morning for the rebalancing, as he calls it, have actually been gestating in the Department for maybe four to five years, as this policy has been worked up and through.

540 Could he confirm, secondly that, in fact, this Hon. Member's intention is to run parallel with what he has spoken of this morning, to alleviate misunderstandings and rumours that have been leaking out of his Department – as it happens, Vainstyr Loayreyder, for some considerable time now – where staff and residents have been contacting me, other Members and staff sides, because they have not had a clue of what is really happening. That is the essence of the Question this morning, to actually get a clearer picture and, hopefully, this will reassure staff.

545 Thirdly, Vainstyr Loayreyder, I would like the Shirveishagh to give us a little more clarity on exactly what is happening to staff posts within Glenside – but not just within Glenside. This Hon. Member's Question concerns all the residential homes in the Hon. Member's Department, if he can confirm that is so and, indeed, how any transfers from any of the homes to the new places he talks about for the residents will be undertaken.

The Speaker: Mr Robertshaw, Minister.

550 **The Minister:** Thank you, Mr Speaker.

I readily accept, and I am pleased to confirm, that the re-balancing policy has been in gestation for a very considerable period of time. It is a very important initiative and that is why I was anxious that my Answer in relation to Glenside effectively was set in the context of that overarching policy. I am aware – because obviously it was before my time... I think it started to

555 develop with the Hon. Member for Ayre in 2008. That is correct.

560 As far as leaking is concerned, the Member makes a very valid point in terms of the anxiety that I was aware existed soon after I was appointed to the post, and my concern was to get to a point of clarity as soon as possible. The Chief Minister has made it abundantly clear that this administration is determined to be as open and as transparent as possible. Equally, it was not possible for me to articulate the position until I was absolutely certain of my ground, and I had the chance to fully put the harness on of the post that I have. As I did indicate, my original intention was to deal with it after the busy period surrounding the Budget, but your Question has brought it forward and, in some respects, I am grateful to the Member for doing because it brings a clarity to the position which I think is helpful to all.

565 As far as the staff posts are concerned, there are 64 staff posts in all. We have now just over two years to resolve how members of staff will find a way forward. I am sure that will happen in a variety of different ways and will be particular to the individual, when that individual gets into discussions with my Department and with union representatives, so a plan can be devised for each person.

570 If he is asking me the question – I think it is very important to be open and clear about this – do I anticipate no redundancies at all, in this process, I cannot honestly say that there will not be. I just do not know. There may be. My hope and wish would be that if there are – that is an 'if' – they will be on some form of voluntary basis, where the person concerned is comfortable and content with that particular route.

575 I am sorry I cannot be clear at this stage. There is a long time to go. There are vacancies that will appear and occur throughout the service around the Isle of Man and opportunities for people

to transfer to those jobs, as time goes by – bearing in mind, we have got two units, as well, opening during this year and employment opportunities will occur there.

580 I hope that Answer is specific enough. Time will tell.

The Speaker: Thank you.
Mr Hall, Member for Onchan.

585 **Mr Hall:** Thank you, Mr Speaker.

I would like to thank the Hon. Member for his reply, but does the Minister not agree with me that counting the financial cost is comparatively easy? What will prove much more difficult, and is actually the most important factor, is actually measuring the human cost. (**Mr Houghton:** Hear, hear.) Has the Minister got any data, or has he conducted any research on what occurs when older, frail, vulnerable people are moved from one home to another, and on the effects the stress and shock that this will cause on hearing the news of closure or being moved, because I can assure him that the data and research is out there and it is particularly unpalatable.

590

Mr Houghton: Hear, hear.

595 **The Speaker:** Mr Robertshaw.

The Minister: It is for that very reason, Mr Speaker, that I have been terribly anxious about how the presentation of this information to the House should occur – *extremely* sensitive – and why, as well, we want to take that period of time that I have indicated in my original Answer – over two years – to achieve this. It is *extremely* sensitive and we are very mindful of the potential harm that could occur to an elderly person in any form of disruption.

600

So all I can assure him is that we cannot be more sensitive to this and we will be conducting ourselves accordingly

605 **The Speaker:** Hon. Member, Mrs Beecroft.

Mrs Beecroft: Thank you, Mr Speaker.

I think everybody will welcome the fact that the elderly, as they get older, will have more opportunity to have more say over their lives and remain as independent as possible, and I really think that is to be applauded.

610

I think the main concern is for the residents already in the system. I know, the Minister has –

The Speaker: Question, Mrs Beecroft.

615 **Mrs Beecroft:** Sorry, would the Minister, for clarity, confirm that those in the system will not be expected to go back into the community now, because they are used to being in residential?

The Speaker: Minister to reply.

620 **The Minister:** Obviously, we have considered this in very considerable detail. We anticipate that those already in the service are, in a way, and at the age they are, institutionalised, and that it would be improper and hurtful to do other than keep them in the service and hopefully move them... [*Inaudible*] case, move them to better quality accommodation.

625

So, I hope she is reassured.

The Speaker: Hon. Member, Mrs Cannell.

Mrs Cannell: Thank you, Mr Speaker.

Will the Hon. Member for Douglas East and the Minister for Social Care accept that there is great public concern out there, with regard to this shift in policy? (**Mr Houghton:** Hear, hear.)

630

Will he further agree that, whilst accepting that rolling out the home care policy for the future, to cater for the elderly, to prevent them from having to go into residential care is one thing and is welcomed, but applying that policy principle to people already in residential care is really taking the biscuit?

635

Can he advise, in the home that we have been talking about, that he wants to close in two years' time, Glenside... there is an elderly confused unit in there – a dementia unit. What does he

propose to do with the patients, the residents who are in that unit, bearing in mind that dementia is a growing problem in our society at present?

640 **The Speaker:** Minister to reply.

The Minister: Mr Speaker, I am sorry this has been the case but I rather suspect that the Hon. Member, my colleague for Douglas East, has somewhat misunderstood what I have said today. (A
645 **Member:** Yes.) (**Mrs Cannell:** No.) There has been no shift in policy at all. This has been a progressive development over a number of years, and that process will go on for some considerable time ahead, so there is no shift.

As far as – and here, this is the important part – my Department impacting on the current residents of Glenside in a detrimental way – and I think I have understood her correctly, that we are considering moving them back into some other form of care – that is not correct. The
650 conclusion from the process will be that each and every person currently in Glenside will ultimately be in a higher-quality residential accommodation than they currently enjoy. As far as the dementia aspect is concerned, yes, of course, people in those circumstances will be moved to appropriate suitable and better accommodation.

655 **The Speaker:** Hon. Member, Mr Houghton.

Mr Houghton: Thank you, Mr Speaker.

Mr Speaker, bearing in mind one of the core policies of his Department that has been going for quite some time – since I was in the Department, anyway, some 12 years ago or so – which is care
660 that is based on need – community care, people are kept in community care, in the community for a period of time, and it is only when their need requires them to go into residential care – which they have to actually be applied to each particular resident, before they go into care – how does that work with the Department's policy now, in allowing no further acceptance of residents in Glenside and Reayrt ny Baie? (**Mr Quirk:** Hear, hear.)

665 It is so serious, this matter, Mr Speaker, and in the case of Glenside and Reayrt ny Baie – Glenside being the largest home on the Isle of Man, covering the largest populated area of the Isle of Man – how does he appreciate that serious situation with the policy he is putting forward this morning?

670 **The Speaker:** Minister to reply.

The Minister: Thank you, Mr Speaker.

I would draw the Hon. Member's attention to the single sheet of paper I placed before him: at the bottom, it does show how we anticipate the various movements between now and 2016 to
675 actually occur. He will see significant growth in re-ablement services and, in fact, an increase in nursing care, which I think to some extent he alluded to.

This, overall, although it is indeed dramatic and serious in terms of Glenside in two years' time, is actually a gentle and progressive process which we are confident we will be able to manage most satisfactorily.

680 **The Speaker:** Hon. Member for Onchan, Mr Quirk.

Mr Quirk: Thank you, Mr Speaker.

685 Could I just ask the Minister, in his speech he did indicate there were a number of buildings at the end of their lives and I am just wondering whether the Minister could expand on that? Is the Minister saying the Department is coming out of its care path regarding providing homes for people?

If I could take the opportunity, as well, regarding the situation where you are not filling up the bedrooms in Glenside or Reayrt ny Baie – and you know I have sent you a letter regarding Reayrt
690 ny Baie, regarding some other issues – does the Minister not feel, though, if people are not replaced in those particular units, it will be an indication that there will be five or six people there and they will have to move them out, anyway, before it is time, hurrying your plan along? Is that your plan?

695 **The Speaker:** Reply, sir.

The Minister: Mr Speaker, I think, to some extent, the questioner does not appreciate that my Department continues to invest in residential facilities. That is happening now and we have got new facilities opening this year, of which we are proud and hope that our residents are very happy in them. In 2016 we will still have significant residential care.

As far as the second point is concerned, the idea of rushing the remaining residents towards the end of the two-and-a-half-year period to suit our needs, frankly, totally flies in the face of the sentiment and determination of my Department to do quite the contrary.

The Speaker: Mr Cregeen.

Mr Cregeen: Thank you, Mr Speaker.

Would the Minister give the assurance to the House that this is not the start of privatisation, which is a fear of a lot of people, that he might privatise these residential homes, because they have similar concerns regarding nursing homes? Can he give that categorical assurance that this is not the start of privatisation?

The Speaker: Reply, sir.

The Minister: Mr Speaker, the Department already has a significant and growing number of third sector partners and so, in effect, in many respects the services provided to elderly people is already a mix between Government provided services and third sector provider services, and I fully expect that to continue.

How quite the balance works as the policy unfolds is not a matter I can absolutely predict at this particular stage.

The Speaker: A further supplementary, Mr Henderson.

Mr Henderson: Gura mie eu, Vainstyr Loayreyder.

Can the Shirveishagh give us an assurance that his Department will look at this matter with regard to the staff at these affected residential homes? Certainly, Glenside he has highlighted so I will highlight it, Vainstyr Loayreyder.

I am not particularly interested in the whole lot, but this home in particular now. In two years it is due to close down. He has mentioned [*Inaudible*] job opportunities. Can he give us an assurance that the staff involved in any place that closes down ultimately will be given priority for redeployment and priority for retraining, so it maximises their chances of redeployment, and can he reconfirm that, if there are going to be any redundancies, he will ensure that they will be – as he has possibly indicated, if I have got it right – voluntary redundancies or early-retirement packages for those that may be interested?

The Speaker: Minister to reply.

The Minister: Very succinctly, Mr Speaker, I can confirm a positive response to all those questions.

The Speaker: Hon. Members are still wishing to speak in this matter, and I am conscious of the need to give Members adequate time to pose supplementary questions, in view of the length of the Answer. I appreciate that.

I would ask Hon. Members to appreciate also that this will, no doubt, not be the only occasion on which this matter can be discussed. I do not wish a debate and there will be other opportunities in other forums to discuss this matter. I will take two more supplementaries.

Mrs Cannell.

Mrs Cannell: Thank you, Mr Speaker.

The Minister said in his original Answer that Reayrt ny Baie and Glenside would have no more admissions. Can he advise the House on how long there will be no more admissions to those two establishments and does this policy now prevent patients going in for respite? Does he appreciate that many of the elderly actually will go in for a week or maybe two weeks' respite before returning to their own home? Does that come under the title of 'no more admissions'?

And my last supplementary, Mr Speaker, is in terms of... the Minister indicated that the present elderly people in both of those places – Glenside in particular – may well be able to transfer out to the south or the north of the Island. Does he not appreciate that the majority of those

760 people in Glenside and Reayrt ny Baie are Douglas people, (**Mr Houghton:** Hear, hear.) and their families visit them on a daily basis, who live and work in Douglas and, in fact, the practical implications of what he is suggesting are going to be very, very serious indeed?

The Speaker: Reply, sir.

765 **The Minister:** Thank you, Mr Speaker.

There will be no more admissions to Glenside whatsoever. As far as Reayrt ny Baie is concerned, I cannot predict a period during which further admissions are restricted in order to provide capacity but, let us be absolutely clear, Reayrt ny Baie will return to normal as soon as absolutely possible.

770 As far as respite is concerned, the Department is very conscious of the importance of that service and that will continue. I think the Hon. Member has perhaps posed an over simplistic description of how transfers and movements will occur. Those transfers and movements should be seen in the context of an overall capacity increase once the two new places are opened and how residents move from one facility, one resource centre to another, will depend upon our engagement with that individual and their families to achieve the best possible outcome that we can.

The Speaker: Finally on this Question, Mr Houghton.

780 **Mr Houghton:** Thank you, Mr Speaker.

The Minister stated quite clearly this morning there would be no more admissions into Glenside and [*Inaudible*] whatsoever.

785 Mr Speaker, can I ask the Minister where do those people, those new applications who need care in a residential home... where will they be going from now on? What are his Department's intentions for those applicants from now, this day forward, sir?

The Speaker: Minister to reply.

790 **The Minister:** That, Mr Speaker, is why I spent so long trying to articulate the re-balancing policy which is in process now, is engaging and is working.

I tried to indicate that there are more people, successfully and happily and by choice, wishing to remain at home. The degree of sophistication of the delivery of that service will continue to expand, and that should be set in the context of the fact that, at the current time, in residential care we have 325 places. If we go forward to 2016, we still have 295, which is a reduction overall of 30, and he will see a very significant expansion in re-ablement services, and I hope he will join me in expressing satisfaction over that momentum, because it is what many elderly people prefer and wish to see.

**Standing Order 3.5.1(2) suspended
to take the remaining Questions for Oral Answer**

The Speaker: Mr Quirk.

800 **Mr Quirk:** Thank you, Mr Speaker.

I beg to move that Standing Order 3.5.1(2) be suspended to enable the remaining Questions for Oral Answer to be taken at this sitting.

The Speaker: The motion is that Standing Order 3.5.1 be suspended –

805 **Mr Quirk:** Only if it is seconded! (*Laughter*)

Mr Houghton: I second.

810 **The Speaker:** Seconded by Mr Houghton, thank you.

Those in favour, please say aye; against, no. The ayes have it. The ayes have it. Thank you, Hon. Members.

HEALTH

**Human Papillomavirus (HPV)
Vaccines**

1.6. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for Health:

815 *What the take-up rate as a percentage is in respect of the HPV (Human Papillomavirus virus) vaccine Cervarix in teenage girls; when the Gardasil vaccine will be available on the Isle of Man; and what plans the Minister has to make the vaccine available to teenage boys?*

The Speaker: Question 6, Hon. Member for Douglas South, Mrs Beecroft.

Mrs Beecroft: Thank you, Mr Speaker. I ask the Question standing in my name.

820 **The Speaker:** I call the Minister for Health, the Hon. Member for Glenfaba, Mr Anderson.

The Minister for Health (Mr Anderson): Thank you, Mr Speaker.

825 Each year, HPV is offered to all 12- to 13-year-old girls at all six Island secondary schools. In the school year 2010-11, the total number commencing dose 1 was 395, which was 85% of the total eligible. The total number having dose 2 was 389, which was 98% of those commencing vaccination. The total number who completed dose 3 was 385, which is 97% of those commencing vaccination.

830 I would ask the Hon. Member to note, however, that these figures are data we have gathered ourselves. There are girls who have accessed the vaccination via their GP, and this may not yet have been confirmed to Public Health. The figures shown may, therefore, be a slight underestimate.

835 From September 2012, we will use the Gardasil vaccine which, as well as giving excellent protection against HPV strains 16 and 18, which are associated with 70% of cervical cancers, also protects against strains of HPV 6 and 11 which cause genital warts. The HPV in schools programme will continue as the most effective way to deliver those three doses.

840 The Isle of Man follows the recommendations of the Joint Committee on Vaccination and Immunisation (JCVI), an independent expert committee set up to advise health departments on vaccination and immunisation. They consider the evidence on clinical effectiveness and cost effectiveness and advise those health departments regarding the introduction of vaccines.

So far, the JCBI has not recommended the introduction of HPV vaccination for boys. When such a recommendation is made, the Isle of Man will introduce the vaccine, but obviously that approximately doubles the cost of the scheme.

845 **The Speaker:** Mrs Beecroft.

Mrs Beecroft: Thank you, Mr Speaker.

I thank the Minister and I am pleased to hear the percentages that we are achieving on the Isle of Man in respect of girls.

850 My concern, and what I would like his assurance that he will look at again, is that the vaccine is available for boys, because it is a lot of the boys that will be affected in later life. This is because a lot of our young people see oral sex as a safer option and this is actually more dangerous for boys because of the higher concentrations of the HPV virus in the female genital tract. Will the Minister not reconsider this and possibly lead the way? I know it is going to cost more money, but it is going to *save* an awful lot more money.

855 Is the Minister aware that throat and oral cancers, if you regularly overdo your limits on alcohol, it is two-and-a-half times you increase your risk, smoking is three times the increase of risk and HPV is thirty-two times. It is costing the UK an awful lot of money to treat these new cases. Surely, we should be looking ahead and trying to minimise our ongoing costs in this area and provide a better service and look after our young men, as well as our young women.

860 **The Speaker:** Reply, sir.

The Minister: Mr Speaker, I can only reiterate my original Answer, that the Isle of Man follows the policy that comes out of the Joint Committee on Vaccination and Immunisation. This

865 is an independent expert Committee that recommends various health bodies' programmes of immunisation and vaccination, and we take our lead from them.

So, in answer to the Hon. Member, we will not be going down another independent route based on other information, but on professional recommendations from that expert Committee.

870 **The Speaker:** Mrs Beecroft, a further supplementary.

Mrs Beecroft: Thank you, Mr Speaker.

Will the Minister confirm that if this expert Committee does recommend it for boys, the Isle of Man will definitely follow suit?

875

The Speaker: Minister to reply.

The Minister: Yes, I can confirm that, Mr Speaker.

INFRASTRUCTURE

Local authority contracts Standing orders; advertising

1.7. The Hon. Member for Onchan (Mr Quirk) to ask the Minister for Infrastructure:

880 *(a) What the requirement of local authorities and their standing orders as it relates to contracts are; and*

(b) how the contract or tenders are advertised?

The Speaker: Question 7, Hon. Member for Onchan, Mr Quirk.

885 **Mr Quirk:** Thank you, Mr Speaker. I beg to ask the Question standing in my name, sir.

The Speaker: The Minister for Infrastructure to reply, the Hon. Member for Douglas South, Mr Cretney.

890 **The Minister for Infrastructure (Mr Cretney):** Thank you, Mr Speaker.

With regard to the first part of the Hon. Member for Onchan's Question, I can confirm that, in section 27(3) of the Local Government Act 1985, a local authority must make standing orders with respect to making of contracts by it, or on its behalf, for the supply of goods or material or for the execution of works.

895 With regard to the second part of the Question, I can confirm that, in order to assist local authorities, the Department has issued a model set of standing orders on the making of contracts. Included amongst the model standing orders is a section relating to the invitation of tenders, which advises that before seeking to make any contract, the authority shall cause appropriate public notice to be placed in a newspaper circulating in the Island and/or a trade journal, giving not less
900 than 14 days' notice of the intended contract and inviting tenders by a fixed date. Hon. Members may also like to note that, under section 27A of the Local Government Act 1985, standing orders are public documents and are available for inspection by any member of the public during normal office hours or at any public meeting of the authority.

905 If the Hon. Member or any other Hon. Member has specific concerns, then I am sure arrangements can be made with the relevant local authorities to inspect their standing orders.

The Speaker: Mr Quirk.

910 **Mr Quirk:** Thank you, Mr Speaker and I thank the Minister for his Answers to the Questions.

Can I ask the Minister regarding his own Department – he is responsible for the good governance of the local authorities – have you got any involvement in draft contracts or tender documents from any local authority?

915 **The Speaker:** Minister to reply.

The Minister: There are occasions when the Department has to provide consent for the local authority to take certain actions – if the Hon. Member could be more specific or if he would like to ask me outside of here about a more specific example, I can certainly look into whatever he is talking about.

920

The Speaker: Mr Quirk.

Mr Quirk: Thank you, Mr Speaker.

925

To be helpful to the Minister, I wonder if the Minister could indicate regarding the recent contracts or a tender document that was out for the refuse collection in Braddan? Did the Minister or his Department have any involvement in that making up of that contract, or advice?

The Speaker: Reply, sir.

930

The Minister: In relation to the local authority and the refuse collection in the parish of Braddan, if the local authority had decided to go out for tender for provision of its refuse collection service, then section 27(3) would have applied and an advert would have been placed in the newspaper.

935

However, it also has to be noted that section 27(3) is designed to deal with tenders and contracts for the supply of goods or execution of works, as I said in my original Answer, not necessarily the provision of a statutory function such as refuse disposal collection.

The Speaker: A final supplementary, Mr Quirk.

940

Mr Quirk: Thank you, Mr Speaker.

I am just wondering if I could refer the Minister, he may not be aware of the minutes of the Braddan Commissioner's meeting of 10th January, on page 2, which does indicate - and I am not expecting the Minister to know this - but if he would like to have a look at that with his officers, because it simply records... they are looking...

945

'The new contract would then be forwarded to the Department of Infrastructure in accordance with section 17 of the Local Government Act...'

950

So I am just wondering what your Department actually gave advice to a local authority, if he could share it, sir. Would he share it?

The Minister: Section 17(4A) provides that a local authority may enter into arrangements with another local authority for the discharge by the latter authority of any of its functions, apart from acquiring or disposing of land, making or levying a rate or borrowing money.

955

Providing that Braddan are able to obtain the Department's consent for this arrangement, then they have acted lawfully and fulfilled any statutory requirements.

The Speaker: Finally, Mr Quirk.

960

Mr Quirk: Finally, Mr Speaker, I just wondered could I refer the Minister, really then, to 25th January 2011 on page 5, which indicates that there was to be a contract, it was to be advertised and I wondered what happened in between? Would he like to ask his officers what happened and report back to the House – or me?

965

The Speaker: Minister.

The Minister: On 25th January 2011, the Hon. Member was a member of the Department of Infrastructure, so he would know better than me.

970

Mr Quirk: Point of order. You may be a member of a Department, but you may not have all the answers that Ministers may have.

The Speaker: That is not a point of order.

ENVIRONMENT, FOOD AND AGRICULTURE

**Countryside Care Scheme
Statement**

1.9. The Hon. Member for Rushen (Mr Skelly) to ask the Minister for Environment, Food and Agriculture:

975 *If he will make a statement on the results of the Countryside Care Scheme review consultation; what effect the scheme has had in terms of the operation and viability of the Meat Plant and Creamery; if he will make a statement on the sales performance of Manx meat in on- and off-Island markets over the last three years; and how he will assist farmers to ensure a reliable and sustainable Manx food supply chain?*

980 **The Speaker:** Question 9, Hon. Member for Rushen, Mr Skelly.

Mr Skelly: Gura mie eu, Loayreyder. Ta mee shirrey kied yn eysht y chur ta fo my ennym.

985 **The Speaker:** I call on the Minister for Environment, Food and Agriculture, Hon. Member for Rushen, Mr Gawne.

The Minister for Environment, Food and Agriculture (Mr Gawne): Gura mie eu, Loayreyder.

990 The Countryside Care Scheme was devised by the agricultural industry and the Department to allow farmers to become better connected and responsive to the food markets in which they sell their produce. The Scheme introduced a revolutionary change to the industry as a response to a generational decline in profitability and the then expected, now confirmed, loss of the red meat derogation.

995 Bearing in mind the scale of change being undertaken, it was predicted at the inception of the Scheme that it would be necessary to revise it, so specific provision for a review to commence no later than April 2012 was included as part of the Scheme. My Department has begun this review and I hope to be in a position to report to Hon. Members on our findings later this month.

1000 To briefly summarise our work so far, the Department has reviewed the administration of the scheme, considered how farming in the uplands might better protect their environment, identified the need to review the appeals process, in light of experience, and has begun to consider further factors that many militate against future success.

1005 Turning to the recent consultation undertaken by the Department, I am pleased to report that the overwhelming majority of responses were in favour of continuing the thrust of the scheme as is. The change that was supported by some respondents, including the Manx National Farmers' Union, was the opportunity to create a small strategic fund from the part of the scheme that exceeds the historic entitlements.

As I said earlier, the Scheme was designed to bring a market focus to the industry, and it has most certainly done this.

1010 I am pleased to see the Creamery striving to meet the challenge through the introduction of 1% milk, for example. However, the Meat Plant is facing unprecedented market conditions. The ending of the red meat derogation has had a major effect, introducing unfettered competition into the sector, while buoyant external livestock prices have added significantly to the problems faced by the Meat Plant. While these challenges remain – and were predicted – the Countryside Care Scheme insulates farmers from the full effects and has bought the industry some time to better focus on the needs of the consumer. I am working with the Meat Plant's directors to build on the major savings already made in internal operations in order to create a business plan that secures sustainable returns to farmers, connects them with retailers and seeks to ensure we produce precisely what the consumer wants at a reasonable price.

1020 With regard to the sales performance of Manx meat, I regret that I cannot give specific details as this is the remit of the company's directors. However, my prior comments indicate that the Plant has found competition to be fierce in these times of financial austerity, making it all the more critical that I support the Plant through the Agricultural Development Fund as it restructures for the future.

1025 It is absolutely clear that more needs to be done to ensure a profitable future for our farmers and to deliver a sustainable and reliable Manx food sector. Farmers, processors, retailers and

Government all have a part to play, and my commitment to delivering the Department's share remains strong and unwavering.

1030 **The Speaker:** Hon. Member, Mr Skelly, supplementary.

Mr Skelly: Gura mie eu, Loayreyder.

Does the Minister believe the revised scheme, involving food productivity and equal slaughter charges, might assist the supply chain?

1035 **The Speaker:** Minister to reply.

The Minister: Gura mie eu, Loayreyder.

1040 Of course, this was, indeed, what we have intended to deliver – and, in fact, we still intend to deliver – a level playing field in which our farmers can compete has to be the ultimate answer, but let us not pretend that we had a level playing field before. This is not something that we have had at any real significant time in the last couple of generations.

1045 We are trying to gain a level playing field for our farmers so they can compete fairly with their competitors. That is part of the overarching strategy. Whether that needs to be part of the Scheme is another matter. The Countryside Care Scheme is effectively devised to deliver a particular function and that is to better connect farmers to the marketplace. There are other things that we need to do outside of the Scheme to deliver, as I say, the level playing field.

1050 With regard to the Scheme... reintroducing, rather, into the Scheme a link with production, I am not sure that is particularly helpful, although perhaps there are things that we are indeed looking at, at the moment, which could allow farms to be more productive without having a direct link with production subsidy.

The Speaker: Hon. Member for Malew and Santon, Mr Cregeen.

Mr Cregeen: Thank you, Mr Speaker.

1055 The Minister said that there was an overwhelming response in favour. Could he give an idea on how many farmers were asked, how many said they were in favour and how many were against; and does he still consider that those farmers who spoke out against the Scheme were incorrect?

1060 **The Speaker:** Mr Gawne to reply.

The Minister: Gura mie eu, Loayreyder.

1065 Yes, all the representative bodies of Manx agriculture responded and, as far as I am aware, they were all in favour of retaining the *status quo* or modest changes to what we introduced back in 2009. So, everybody has had an opportunity to engage in this consultation. Whether they chose to do so or not is really down to them.

1070 Yes, I think it is absolutely clear if all the major representative bodies of agriculture are saying this is the right thing to do, then clearly the relatively small handful of people who said this was not the right thing to do are in the minority. The experience that we have had so far... the evidence, in terms of those who know best about their industry, would be that we have done the right thing here.

The Speaker: Mr Skelly, supplementary.

Mr Skelly: Gura mie eu, Loayreyder.

1075 Can the Minister confirm if his Department supports the exportation for slaughter and if not, how he intends to combat this growing trend.

The Speaker: Minister to reply.

1080 **The Minister:** Gura mie eu, Loayreyder.

1085 I guess this is obviously something which is exercising quite a lot of people's minds at the moment, and I note there is a lot of correspondence in the newspapers on this topic. I think I have to say, I very much welcome the recent moves by the directors of the Meat Plant to alter their pricing matrix, to encourage livestock to the slaughter process through the Meat Plant, rather than being exported live for slaughter.

There is absolutely no doubt that it is not felt to be politically acceptable to export vast numbers of livestock for slaughter and, clearly, I am working with Isle of Man Meats to try and find ways in which we can reduce and, indeed, remove altogether the requirement to have to export animals for slaughter.

1090

The Speaker: Hon. Member for Ramsey, Mr Singer.

Mr Singer: Thank you, Mr Speaker.

1095

Could I ask the Hon. Minister how the Countryside Care Scheme actually gives support to young farmers and encourages new directions and innovations of food production and how paying farmers up to a six-figure sum to keep their fields looking nice helps the Isle of Man economy and, in his own words, 'connects farmers to the marketplace'?

1100

The Speaker: Minister to reply.

The Minister: Yes, an interesting take from the Hon. Member for Ramsey on what the Countryside Care Scheme does.

1105

If it did what the Hon. Member suggests, then obviously that would not help. It does an awful lot more than that and, as I did describe in my Answer, which I will repeat if the Hon. Member for Ramsey wishes, the point of the Countryside Care Scheme is to allow farmers to become better connected to their marketplace. There is clear evidence that they are beginning to do that, which is really important.

1110

The point, though, that I will accept that the Hon. Member raises is in relation to young farmers and, as I say, I hope to be in a position towards the end of this month, maybe early next month, to give a presentation to Members which will explain some of the proposals the Department has to try and address that particular matter.

The Speaker: Mr Skelly, a final supplementary.

1115

Mr Skelly: Gura mie eu, Loayreyder.

Given the official DEFA statement that 'livestock is the mainstay of agricultural economy', yet in the last three years the Island has lost over 30,000 livestock, is the Minister concerned about this position and believes it is a threat to food security on the Isle of Man?

1120

The Speaker: Minister.

The Minister: Gura mie eu, Loayreyder.

1125

Yes, obviously I am deeply concerned at the numbers, particularly in the last 12 months, of breeding stock that have been lost to the Island. I think that is a clear concern to the Department. It is not entirely fair to say yet that this is an issue in relation to food security, although, clearly, the larger the numbers that can be processed through the Plant – assuming that this can be done profitably – the more likely we will be able to share the costs of processing across a wider range of animals, therefore reducing the overall costs.

1130

The problem at the moment that the Meat Plant faces, it is fair to say, is that in most lines it is arguable as to whether they are even close to break-even in terms of processing animals through the Plant, let alone being in a position of being able to be profitable. That is clearly what we have to work on with the directors at the moment, and I am very pleased, I have to say, with the excellent progress that I think we are making. Certainly the directors have been doing a fantastic job, and I believe the new interim Chief Executive at the plant, who has a vast experience in running meat plants and improving failing meat plants, is a great find by the directors.

1135

The Speaker: Hon. Members, that brings us to the end of Questions for Oral Answer. There are 13 Questions for Written Answer and those replies are being distributed.

Questions for Written Answer

INFRASTRUCTURE

Submarine power cables Benefits; risks; compensation; status of applications

1.8. The Hon. Member for Onchan (Mr Hall) to ask the Minister for Infrastructure:

1140 *Whether the submarine cables regulations application by NGET/SPT Upgrades Ltd and any other related applications in connection with the proposed Western HVDC Link have been approved; and, if so,*

(a) what benefit the Isle of Man will obtain from the proposed 72 km marine power cable;

(b) what risks there are from any accidents and third party claims; and

1145 *(c) what compensation may be paid for disruption and lost income in fishing, transport and other marine activity during the cable laying, use and decommissioning; and if the applications have not been approved, at what stage they are?*

Answer: The application received for the proposed Western HVDC Link is still under consideration and has not yet been approved. It is expected that a decision will be made by the end of February 2012.

1150 (a) The details of the benefit of the cable to the Island, should it be approved, is subject to ongoing commercially sensitive negotiations and at this stage no agreement has been reached.

(b) Any identified risk will be considered as part of the detailed approval process.

1155 (c) Details of any lease of easement is subject to the ongoing negotiations. Disruption associated with buried cables is minimal and this issue will be considered in accordance with the relevant legislation. No adverse comments were received from anyone as part of the consultation process in respect of this application.

1160 For both technical reasons to do with cable operating temperature and safety, it is the intention of the developer to bury the cable to around two metres depth. At such a depth the risks to third parties is minimal.

During installation and burial there may be some disruption to fishing and shipping but, with the ample notice that will be given and the planning that is presently underway, such disruption is also expected to be minimal.

1165 By way of background information, following the acquisition of the extended territorial sea (i.e. 3–12 miles) in 1991 and on the recommendation of the Attorney General, the Department established the Territorial Sea Committee (TSC). The purpose of the TSC was, and still is, to ensure that the Department's management of the territorial sea, including all of the sea bed and the minerals and hydrocarbons that lie on or under it, was undertaken in a co-ordinated manner that reflected the various interests of all the relevant Government Departments. The Committee is currently chaired by the Director of Harbours and its membership includes representation from the Chief Secretary's Office, Attorney General's Chambers, Treasury, Department of Economic Development (DED) and Department of Environment, Food and Agriculture (DEFA).

1175 The TSC has successfully ensured that the cables and pipelines that have been installed in our territorial sea have produced significant financial and practical benefit to the Isle of Man. The risks associated with these projects have been consulted upon with the interested parties and TSC members and mitigated in negotiations with representatives of the developer.

1180 The Department has recognised for some time that the marine spatial planning process that has made progress in the UK and Ireland could usefully be reflected in the Isle of Man. To that end, the Department has actively co-operated with the other members of the TSC to work towards beginning consultation on marine spatial planning later this year. The Department anticipates that the final outcome of the consultation process will assist with the creation of an improved system for managing the territorial sea that builds upon the successes that have been achieved by the TSC to date.

CHIEF MINISTER

**Government bodies
Staff contract details**

2.1. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Chief Minister:

- 1185 *If he will provide in respect of each of the following bodies –*
(i) *Airport Division;*
(ii) *Arts Council;*
(iii) *Attorney General’s Chambers;*
(iv) *Chief Secretary’s Office;*
1190 (v) *Communications Commission;*
(vi) *Community, Culture and Leisure;*
(vii) *Companies Registry;*
(viii) *Council of Ministers;*
(ix) *Economic Development;*
(x) *Education and Children;*
1195 (xi) *Environment, Food and Agriculture;*
(xii) *Financial Supervision Commission;*
(xiii) *Freedom to Flourish;*
(xiv) *Gambling Supervision Commission;*
(xv) *General Registry;*
1200 (xvi) *Harbours;*
(xvii) *Health;*
(xviii) *Highways;*
(xix) *Home Affairs;*
(xx) *Infrastructure;*
1205 (xxi) *Insurance and Pensions Authority;*
(xxii) *Information Systems Division;*
(xxiii) *Isle of Man Office of Fair Trading;*
(xxiv) *Isle of Man Post Office;*
(xxv) *Office of the Data Protection Supervisor;*
1210 (xxvi) *Social Care;*
(xxvii) *Safeguarding Children Board;*
(xxviii) *Manx Electricity Authority;*
(xxix) *Manx National Heritage;*
(xxx) *Office of Human Resources;*
1215 (xxxi) *Treasury; and*
(xxxii) *Water and Sewerage Authority;*
(a) *the number of personal contract holders;*
(b) *the number who are entitled to performance related pay;*
1220 (c) *the cost of the performance related payments in each of the last five years?*

1225 **Answer:** There are, inevitably, occasions when it is necessary for an organisation to engage an employee on terms and conditions which are, in some respects, specific to that individual and are outwith the standard terms and conditions applicable to the relevant workgroup. This may, for example, be necessary to recruit or to retain such an individual, with specific knowledge, skills or experience, or to facilitate specific patterns of working. There are also situations where performance related pay is utilised by an employer, where considered appropriate, as a means of incentivising and recognising achievement.

1230 In these respects, Isle of Man Government is no different and it is for each employing body across Government to determine the appropriateness of engaging an employee on terms and conditions specific to that individual, which are outwith standard terms and conditions, or utilising performance related pay.

The information set out below has been compiled from information supplied by the Departments, Boards, Offices and other bodies, as listed.

	The number of personal contract holders	The number who are entitled to performance related pay	The cost of the performance related payments in each of the last five years				
			2010-11	2009-10	2008-09	2007-08	2006-07
			£	£	£	£	£
Airport Division	0	0	0	0	0	0	0
Arts Council	0	0	0	0	0	0	0
Attorney General's Chambers	0	0	0	0	0	0	0
Chief Secretary's Office	1	0	0	0	0	0	0
Communications Commission	0	0	0	0	0	0	0
Community, Culture and Leisure	1	0	0	0	0	0	0
Companies Registry	0	0	0	0	0	0	0
Council of Ministers	0	0	0	0	0	0	0
Economic Development	0	0	0	0	0	0	0
Education and Children	0	0	0	0	0	0	0
Environment, Food and Agriculture	1	0	0	0	0	0	0
Financial Supervision Commission	0	0	0	0	0	0	0
Freedom to Flourish	0	0	0	0	0	0	0
Gambling Supervision Commission	0	0	0	0	0	0	0
General Registry	0	0	0	0	0	0	0
Harbours	0	0	0	0	0	0	0
Health	0	0	0	0	0	0	0
Highways	0	0	0	0	0	0	0
Home Affairs	0	0	0	0	0	0	0
Infrastructure	0	0	0	0	0	0	0
Insurance and Pensions Authority	0	0	0	0	0	0	0
Information Systems Division	0	0	0	0	0	0	0
Isle of Man Office of Fair Trading	0	0	0	0	0	0	0
Isle of Man Post Office	0	0	0	0	0	0	0
Office of the Data Protection Supervisor	0	0	0	0	0	0	0
Social Care	0	0	0	0	0	0	0
Safeguarding Children Board	0	0	0	0	0	0	0
Manx Electricity Authority	60	59	251,168	291,288	272,788	240,167	201,050
Manx National Heritage	0	0	0	0	0	0	0
Office of Human Resources	0	0	0	0	0	0	0
Treasury	1	0	0	0	0	0	0
Water and Sewerage Authority	0	0	0	0	0	0	0
Total	64	59	251,168	291,288	272,788	240,167	201,050

For the purpose of the foregoing:

- 1235 (i) 'personal contract' is taken to refer to a personal employment contract. That is a contract of service between an employer and an employee, where elements of the applicable terms and conditions and, in particular pay, are specific to the individual employee concerned and are not simply in accordance with the standard terms and conditions (including pay points, pay scales or pay ranges) applicable to the relevant workgroup e.g. the Civil Service or the Whitley Council for
- 1240 the Isle of Man Public Service (Manual Workers) etc. Pay levels in respect of personal employment contract holders, while determined individually, will not necessarily exceed the levels applicable to staff in relevant workgroups that are subject to standard terms and conditions."
- 1245 (ii) 'performance related pay' is taken to refer to payments based on the achievement of specific performance criteria and does not include, for example, annual incremental progression through an established pay scale or pay range in accordance with standard terms and conditions applicable to the relevant workgroup, or to other general merit awards as part of annual pay determination.

TREASURY

**Personal taxpayers
Primary, secondary and self employment**

2.2. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for the Treasury:

1250 *In the previous three financial years how many personal taxpayers with primary employment also declared income from –
(a) secondary employment; and
(b) self employment?*

Answer: This Answer is based on information held by the Income Tax Division (the Division) for the tax years 2008-09, 2009-10 and 2010-11.

1255 The number of individuals with more than one employment record was:

- 2008-09 = 5,518
- 2009-10 = 5,336
- 2010-11 = 5,780

1260

The number of individuals with one or more employment records and income from self-employment was:

- 2008-09 = 2,797
- 2009-10 = 2,802
- 2010-11 = 2,833

1265

1270 Treasury does not use the terms, or identify, ‘primary’ and ‘secondary’ employment. The information in this Answer relates to individuals with more than one active employment record during the tax year. Individuals with more than one employment record for a period of less than 30 days have been excluded as they were unlikely to be concurrent employments.

In addition, the Division’s records do not identify whether employments are on a full-time or part-time basis. Therefore, the information in this Answer could relate to individuals with two or more part-time jobs.

1275

Some people have more than one employment record with the same employer; for example, supply teachers and bank nurses. As this situation cannot be identified easily some of the individuals covered by this Answer will have such circumstances.

**Investment portfolio
Cash instruments**

2.3. The Hon. Member for Middle (Mr Quayle) to ask the Minister for the Treasury:

1280 *At 30th November 2011, the Isle of Man’s investment portfolio had £243 million invested in cash instruments, if he will list each of these instruments and their original book value and market value on 30th November 2011?*

Answer: The breakdown of the cash instruments including the original book value and market values as at 30th November is shown in the table below.

1285	Security Description	Book Cost (£)	Market Value (£)
	Cash held at Custodian	51,500,000	51,500,000
	Cash held on bank call accounts	68,399,781	68,399,781
	Cash held on Bank deposits	5,227,988	5,227,988
	Treasury Bills	42,744,603	42,721,420
1290	Liquidity Funds	75,175,152	75,175,152
	Pooled Funds	24,068	24,068

**Investment portfolio
Funds**

2.4. The Hon. Member for Middle (Mr Quayle) to ask the Minister for the Treasury:

1295 *At 30th November 2011, the Isle of Man's investment portfolio had £353 million invested in funds; if he will list each of these funds and their original book value and market value on 30th November 2011; and for each of these funds, if he will list from each fund's latest available statutory information published such bid/ offer spread to invest in and realise investments, any other investment charges and all recurring annual and other fees that each fund is empowered to charge?*

1300 **Answer:** Treasury does not maintain a record of statutory information for each investment as the investment decisions are made by the appointed discretionary investment managers. Treasury does not hold details of the bid/offer spreads for each fund or details of, and fees and charges for each fund.

1305 A list of the funds and their original book value and market value on 30th November 2011 is shown in the table below.

	Security Description	Book Cost (£)	Market Value (£)
	Overseas Equities	83,771,688	83,737,725
	Equities	9,947,379	10,344,318
	Cash/Currency	37,392,206	37,408,168
1310	Bonds	24,865,151	24,226,820
	Commodities	12,318,085	13,186,705
	Property	6,811,237	6,399,945
	Managed (Mixed)	85,131,019	86,927,801
1315	ETFs/I Shares/Trackers	89,294,415	90,848,317

1320 With regard to funds which are collective investment schemes, all the discretionary investment managers actively seek to avoid retail share classes by using institutional share classes wherever possible. Any investment is generally made via Institutional units and the best dealing price is obtained, usually at Net Asset Value (NAV), or as close to NAV as possible. In the cases where it is not possible to purchase via an institutional class, then any and all commissions received by the investment manager are rebated to the portfolio. No 'trail' commissions are taken on any fund with all benefit going to the portfolios.

1325 The range of underlying fees varies according to the type of collective investment scheme and the Fund Management Company and typically range from between 0.5% p.a. and 1.50% p.a.

Exchange Traded Funds and trusts held by the managers do not have institutional classes, and are charged a flat annual fee. There is no trail commission.

**Investment portfolio
Equities**

2.5. The Hon. Member for Middle (Mr Quayle) to ask the Minister for the Treasury:

1330 *In the presentation to Tynwald on 20th December 2011, the Minister based the decision to invest in equities on their long-term performance; what the term is that the Government is investing for in their two equities portfolios?*

Answer: The Government has three reserve funds which are able to be fully invested in equities.

1335 These are the National Insurance Investment Account (NIIA), the Public Service Employees' Pension Reserve (PSEPR) and the Reserve Fund. All three funds are intended to generate returns in the longer term, with the NIIA and PSEPR specifically intended to match long-term liabilities, such as the emerging pensions liability which is likely to be realised over the next 10-20 years. The investment term is anticipated to be greater than five years: however, the investment management contracts are put out to tender every five years and investment manager performance is measured on a three-year average rolling basis.

**Marketing Initiatives Report
Benefits of certain initiatives**

2.6. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for the Treasury:

1340 *What the expected benefits for each of the initiatives shown in appendices 2, 3 and 4 of the Marketing Initiatives Report for the year ending 31st March 2011 are; and what benefits have been achieved in each case?*

1345 **Answer:** The following summary provides a brief extract of the expected and actual benefits of each initiative in the order listed in the Appendices 2, 3 and 4 of the Marketing Initiatives Fund Report for the year ending 31st March 2011. It will be necessary to refer to the Marketing Initiatives Report or the appendices for details of the applicant department and the date. Each appendix also gives detail of the sums of money actually spent and the timing of that spending. It should be noted that where the full amount has not been spent, this is disclosed. For one or two applications the approved amount was not drawn from the Fund, as the applicant was able to make revenue budget available.

1350 The information provided has been taken from the periodical reports which the applicants are required to submit to Treasury for the purpose of compiling the annual Treasury Marketing Initiatives Fund Report for Tynwald. Further information about the achievements of an initiative
1355 should be obtained from each respective applicant department.

Expected Benefits and Reported Achieved Benefits of the Marketing Initiatives Fund Applications as detailed in Appendices II, III and IV of the Marketing Initiatives Report for the year ended 31 March 2011.

Appendix II Applications from April 2010 to March 2011	Expected benefit	Achieved benefit
59. TT Zero £100,000. Funding to hold the race.	Up to 20 teams to compete in a TT Zero race.	The TT Zero race went ahead in June 2010. A Media Evaluation report was submitted.
61. IOM Creamery – re-branding £120,000	Worldwide publicity. Increased IOM Creamery profits passed on to the milk producer in an increased price per litre of liquid milk.	2010 farmer payments for milk were budgeted at 23.5ppl. The average farmer payment was 23.89ppl for 2010. During the last six months of 2010 the actual price was 25ppl. The 2011 producer price was budgeted at 26ppl, an increase of 2.11ppl over the average 2010 payment.
62. TT Races and MGPF - £453,000 over three years	TT Economic return on Investment by £22,412,940 for 2013.(Increase of £3,325,000 from £19,087,940 in 2010) Equivalent Advertising Value of £3.204m in 2013 (Increase of £796,798 from £2,407,245 in 2010.) MGPF Economic Return on Investment of £7,191,900 by 2013.(Increase of £2,279,735 from £4,912,165 in 2009) Equivalent Advertising Value of £332,750 (Inc of ££82,750 from £250,000 estimate in	Initiative still in progress Estimate for 2011 was £20,366,832 (6.7% increase) Estimate for 2011 was £3.5m (45%increase) Estimate for 2011 £5,015,320 (2.1% increase) Estimate for 2011 £260,000 (4% increase)

63. Ship Registry Far East Marketing £75,000	2010. Attraction of 2 new Japanese ship owners and 2 new owner/managers operating from Singapore.	Since April 2011, 11 merchant ships from the Far East have registered generating £52,820 in initial fees for the ship registry; 3 from Masterbulk, 1 from Berge Bulk group, 5 from Lauritzen Bulkers and 2 from Mitsui OSK Lines. The Director visited Imabari in September to target shipowners in conjunction with Toko Maruraku Transportation Co Ltd.
64. Financial Times Supplement-Doing Business in IOM - £64,000	Raise awareness, highlight strength and diversity of IOM economy to 1.4m readers. Link to FT.com and 9m browsers.	Some of the benefit is intangible but important to political and business leaders. Media coverage captured and analysed by Lansons Communications. Initiative is ongoing.
65. Marketing Strategy for Funds Management Association - £266,000	Assets under management of US\$60 billion by 2013 up from \$30 billion in September 2010. 40 Licenceholders, third party administrators and managers compared with 33 in September 2010.	
66. Manx Heritage Foundation – L’Orient 2011 and 2012 £24,000	650 funds compared with 550 in September 2010. Intangible benefit arising from cultural promotion of IOM and its produce at the world’s largest Celtic gathering.	Manx seafood partner received a major order for queenies with new European customer.
Appendix III – applications from April 2008 to March 2010	Expected Benefit	Achieved Benefit
31. Manx Heritage Foundation – L’Orient £46,628 2008-2010	It was expected that with appropriate support from the Isle of Man Government and local businesses the IOM could rebuild its presence at the festival significantly enough to warrant a 2014 “Year of the Isle of Man”.	Cultural promotion of the Isle of Man to over 650,000 visitors who travel from the Gaelic nations (Brittany, Ireland, Scotland, Wales, Cornwall, Galicia and Asturias) and also from Australia and Canada.
34. UK Television Campaign - £900,000	Designed to raise the profile of the Isle of Man as a visitor destination as well as a good place to work, live and do business.	The campaign was seen by 70% of ABC1 adults in the UK at least once equating to 39.8m people. Market research showed that the TV campaign successfully positioned the Isle of Man as the number one British Island destination.
35. Ship Registry Far East Marketing - £75,000	Department’s target was to attract 2 new Japanese ship owners and 2 new owners/	Passenger arrivals increased from 275,203 in 2008 to 287,124 in 2009. Estimated expenditure by visitors rose from £90.3 m in 2008 to £95.3m in 2009. By 31 December 2009 the Department had achieved 4 new clients with 7 ships

	managers operating from Singapore to register ships on the Isle of Man register by December 2009.	registered with a further 14 ships to register in 2010. Income for the Island comprises registry and survey fees and £2,000 per vessel for the Island representative.
36. DTI share of centralised public relations contract with Lansons. - £50,000	Promotion of inward investment advantages of IOM as an international centre and raising the profile of the sectors for which the Department of Trade and Industry was responsible at the time.	Coverage in key trade publications e.g. Flight International coverage of the aircraft management sector and coverage in national newspapers e.g. Daily Express coverage of the manufacturing sector. Opportunities created for DTI and the private sector to meet key UK press figures. It was estimated that the event generated £350,000 worth of equivalent advertising value.
37. TTX Grand Prix - £100,000	Funding to support the June 2009 clean emissions race to market the event and maximize its impact.	Heads of Terms were completed by January 2009. The Development Agreement remained work in progress.
38 & 40. Quayside Development Professional fees - £60,000	The negotiation of the Heads of Terms re the development of the Lord Street quayside area. The funding is to be repaid on the development agreement proceeding.	Funding was not drawn from the MIF but provided out of Treasury's revenue budget. Market conditions decimated the demand for AIM listings but an independent Hemscott report recognised that IOM was well positioned as a lead jurisdiction for its capital market capabilities. PricewaterhouseCoopers produced a report in September 2010 reviewing and projecting the benefits which the space industry brings to the Isle of Man.
39. Sponsorship of a conference and seminars the London Stock Exchange AIM listings Nov 08/09 - £40,000	Enhanced awareness of the Isle of Man in respect of AIM listing business. Increase over time in the number of incorporation instructions received by the on-Island legal community.	Their findings were that the true cost benefit of the space industry was just that an arguably small cost to the Isle of Man in the short term but with many unquantifiable intangible benefits.
41. Marketing of the Space Industry - £516,000	Continuation of the existing strategy for marketing of the space sector through ManSat. The third contract is firstly to increase awareness of the IOM amongst key operators and decision makers, and secondly to identify and to pursue inward investment opportunities.	The benefits are the jobs provided and wages and subsistence paid but the companies are not owned by IOM residents. The bank deposits were not huge and benefit to the Island would increase if borrowing was secured locally. The intangible benefits are diversity, educational, increased image and perception that the

42. Marketing IOM/London air routes - £308,000	Increased number of leisure visitors from the business travel market using the Aer Arann London city route.	Isle of Man is the place to do space business. These can create a snowball effect. January – December 2009 London city saw an increase of traffic by 111.7%. Aer Arann carried 60,000 passengers in its first year of service.
	Visitor arrivals to 325,000 by 2011. (2005 – 320,991, 2006 – 306,590, 2007 – TT centenary-324,137) Increase number of conferences to 15 pa by 2011. Increase in visitor spending as reported in the Passenger Survey Annual report by 15% by 2011.	January – March 2010 passenger traffic continued to grow with a 5.1% increase over the same quarter in 2009.
43. IOM Shopping web site	Increase in Gross National Product from increased retail sales.	The final take up did not achieve the 100 capacity but 50 retailers did take up the opportunity.
	Venda platform proven to increase web site traffic, basket size and order value in some cases by up to four times. Website work will provide work for marketing and design companies, photographers and copywriters. Opportunities for small business start-ups and inward investment clients to sell from or through IOM.	The running of the site shop.iom was offered for tender to the private sector under an 80 yr license at a nominal rate of 25p pa to operate the site.
44. Enhanced promotion of the Captive Insurance Industry £194,000	To bring about the marketing recommendations contained in the Bennet Review on the Captive Insurance sector.	The progress report in April 2011 referred to a significant underspend reflecting a cautious approach to promotion in a soft market so plans have been rolled over into a third year pending market improvements. An extension of time has been given to March 2013.
	The attraction of 10 new captives per annum should be a realistic objective to ensure there is forward net growth.	
	Estimated annual figures for 2009 – 2014 were submitted for assets, premium income, numbers of non-life licence holders, number of licences surrendered in year, new licence holders in year and employees on the basis of no action taken and also on the basis of promotional activity being taken.	The November 2011 progress report stated that several new captive insurance business prospects are in the pipeline for potential setup in 2012 and there has been strong interest from one corporation regarding an IOM presence.
45. Additional resource for e-gaming - £200,000 pa for 3 years	The additional funding was expected to produce additional economic benefits: 180 jobs, £4m increased wages, £27m increase in revenue expenditure in IOM and £1m increase in NI, tax and duty paid to IOM Government.	The January 2010 progress report stated that the Manx E-gaming Association's (MEGA) annual survey showed that in 2009 83 jobs were created making the total number employed by the MEGA members to be around 543. In the industry as a whole 600 are

46. UN Framework Convention on Climate Change - £25,000	Funding not claimed from fund.	estimated to be employed. Initial take up of this funding was slow and benefits slow to be acknowledged but a trip to Costa Rica was made in February 2011 and a consultant secured there. The department plans to exhibit at the iGaming Asia in early 2012 and do a return trip to Costa Rica N/A
47. Monitoring and evaluation of public perceptions - £99,760	The tracking of political, media and public perceptions of the Isle of Man will help shape Government's communications strategy and influence decision making around political engagement and enable;- The early identification of emerging opportunities/ threats. The communications team to respond appropriately.	The findings of the initial wave of research have been presented to the IoM Government. Data has helped to gauge what a range of stakeholders think about the Isle of Man; identify emerging opportunities/threats; enable communications teams to adapt to evolving agenda; measure and report on effectiveness of communications programme
48. Tourism Marketing Budget – 2009/10 & 2010/11 - £1,965,800.	Targets established as:- Visitor spend at 2007 levels £113.7m Visitor arrivals – 300,000 Awareness of IOM as a destination for activity and a special interest holiday 60% of people surveyed Perception of IOM as a place of cultural tourism - 50% of people surveyed Attendance at exhibitions with industry partners - attend 8 during the year. Increased distribution of IOM product – Guide 75,000 Internet – 1.86m unique visits	2010/11 achievements remain to be confirmed with the exception of 10 exhibitions attended with industry partners. Current year campaign included joint marketing initiatives with the Steam Packet company. The 2011 IOM Holiday Guide is being distributed through a number of channels and at the end of September 2011 there were only 1500 left. Visitisleofman.com website reviewed and redeveloped.
49. IOM meat marketing campaign £185,000	Estimated Advertising Value/free publicity value £1m % increases from 2005 to 2008 Turnover 23% Exports 40% Value of livestock purchases 32% Proportion of beef imported (6.3) % Proportion of lamb production exported to UK and France 70%	Work done with Visit Britain and other agencies to increase IOM's profile. Presence on Visit Britain TV online where video footage can be showcased of the Isle of Man. £5,723 spent. Balance no longer required under this initiative.
50. Oxford Said University – Small Countries Management	Enhanced reputation among bodies which scrutinise the	The programme which is co-hosted over two weeks by the

programme - £1,000,000 – 5 yr programme	IOM. Move the IOM into the group of countries providing systemic development assistance. Have a positive impact on the IOM International Business School.	Island's International business School and Oxford University was delivered in September 2009, in July 2010 and September 2011. Nearly 80 ambassadors for the Isle of Man are spread worldwide. Global recognition of the Isle of Man as a country providing assistance to smaller countries. Raised profile of International Business School.
51. Financial Times Supplement and Breakfast Forum £50,675	Measurement of the effectiveness of the supplement and associated breakfast was to be by assessment of FT reader feedback and monitoring page impressions on the FT.com website. Lansons were also to monitor and evaluate media coverage.	External funds of up to £100,000 over the duration have been spent on the Isle of Man from additional donor funds from international bodies. Strength and diversity of the Isle of Man's economy was portrayed to 1.4m readers. 1000 copies of the supplement were provided for distribution to key contacts. International audiences were reached at a crucial time, G20 summit, publication of IMF report and the OECD Global Forum on transparency.
53. TV Advertising - £750,000	Advertising to be seen by 68.7m ABC1 adults between November 2009 and July 2010. In addition cinema advertising was to take place nationally over a six-week period to support the release of Me and Orson Wells in December 2009. Encouragement of the travel industry to join up and introduce travel offers at the same time as the advertising. See initiative 37.	The 2010 Island Lives TV campaign ran from February to September 2010. It was seen by 70% of the UK population in IOM's core regions at least once equating to 11.5m people. The commercials were shown a total of 3,580 times across ITV, C4, Five, GMTV, Sky and multichannel stations. In addition there was prominent activity across TV3, Living and 3E. See initiative 37.
54. TTXGP race Payment to Mr Hussain - £50,000	See initiative 37.	See initiative 37.
55. Lanson Contract -2 yrs - £712,000	Enhancement of the Island's international reputation; Position the IOM as a leading international business centre; Encourage further economic growth and inward investment	Lansons provided the Chief Secretary's Office and Department of Economic Development with advice and support on appropriate activities in both reactive and proactive situations. Lansons provided a media monitoring service, developed effective relations with industry representatives in the IOM, and developed and delivered a programme of political engagement in the UK. During the year April 2010 to march 2011, 14 vessels were registered from Far East owners (see 35).
56. Ship Registry – Far East promotion - £75,000	A target of 4 additional ships was expected to raise £20,000 in the first year and £30,000 pa thereafter in registry fees, representative service income	

	and management services.	A further 10 are to register and in addition a mortgage was registered against each vessel which would have generated revenue for the law firms involved. A reception was held for Japanese ship owners at the British embassy in Tokyo in December 2010.
57. Generic country listing on Hong Kong Stock Exchange - £40,000	Funding not drawn	N/A
58. Freedom to Flourish Marketing Adviser - £90,000	Contract with consultant to encourage continuing economic development and to enhance national identity and social cohesion. Consultant to provide leadership and support to Freedom to Flourish champions who sustain the Government's strategy.	The funding was used to pay the consultant's fees which support 'Freedom to Flourish' Champions on such issues as skills development and job opportunities, digital inclusion for mature people, health and safety workshops for the third sector, and the ongoing 'Charity Challenge' and 'Tell Me' project for young people. The Consultant developed an updated suite of 'Freedom to Flourish' collateral including items to promote the IOM through the Commonwealth Youth Games in September. There are now 36 Champions, representing a workforce in the IOM of more than 6,500 people.
Appendix IV Applications from inception to 31 March 2008	Expected Benefit	Achieved benefit
1. Geneva conferences for high net worth advisers - £150,000 for 2 years	Conference for high net worth advisers engaged in family wealth planning.	Raised profile of Isle of Man.
2. Seasonality campaign for autumn and winter £95,000	Objective of generating 20,000 responses from the Autumn Guide.	20,277 enquiries were received which were directly attributable to the campaign. Period visitors in paid accommodation fell 25% in quarter 4 of 2006 but rose 3.6% for the same period in 2007. The Department believed that advertising spending can reverse a decline in visitor numbers. An annual survey which measured awareness and perceptions showed an increase in advertising awareness in 2006 from 31% to 35%.
3. Conference Bureau 3 year plan - £300,000	Specific targets for each year were set: Sep 05 - Aug 07 5 conferences and 2000 delegates Sep 07 – Aug 08 30 conferences and 6700 delegates	Sep 05 - Aug 07 25 conferences and 5,585 delegates Sep 07 – Aug 08 18 conferences and 1788 delegates Sept 08- Aug 09 21 conferences and 1390

	Sept 08- Aug 09 23 conferences and 3000 delegates	delegates
5. Development of the space industry over 2 years - £955,000	Consultancy, web site development, industry support and associations and sponsorship designed to raise the profile of the Isle of Man in the traditional and merging space markets.	<p>April 10 – Mar 11 11 conferences and 2,682 confirmed as at 1 April 2010 Four out of the world's top ten satellite companies have incorporated on the Island. One was rapidly expanding in 2008/9 in terms of turnover and employee numbers.</p> <p>Satellite acquisitions through an Isle of Man leasing company involved a billion euros.</p> <p>The Island is home to a space tourism company and a company which formally announced its intention to compete for the Google Lunar X-Prize. The manufacturing industry has also benefited from the Island's involvement in space with lenses for the Mars probe being made on the Island.</p>
6. Signature sponsorship commercial management of the TT - £255,000	<p>Raised profile of TT with sponsors, motor sports enthusiasts and the public by putting the commercial aspects on a more professional basis.</p> <p>Improved commercial management of TT related commercial contracts.</p> <p>Increased remuneration for the Department of Tourism and Leisure as it was.</p>	<p>Total revenue from sponsorship, contract and licence income was estimated to be £595,000 out of which expenses and commissions were paid leaving net income of £330,000. The net incremental income for 2007 was £228,000 compared with a base figure of £144,000 for 2005. Estimated visitor numbers were 60,000 up 71% on 2006.</p>
7. Quayside Development – Professional fees- £95,000	Work on the Heads of Terms and Development Agreement	Heads of Terms nearly complete. Funding to be repaid if development proceeds.
8. Square Mile magazine advertising to City of London - £15,500	To reach an appropriate audience with editorial coverage of IOM leisure pursuits, legislator and regulatory bodies, property and the TT races.	Funding produced six pages of editorial in the October 2006 issue of Square Mile magazine which targets city of London workers.
11 a. Irish Routes - Dublin £90,000	Increased number of sea passengers from Dublin.	<p>Passenger numbers for eight weeks in 2007 were 4,084 compared with 2578 in 2006. Using Economic Affairs' average spending per visitor by sea of £362, an additional £545,172 of local spending was generated for the economy.</p>
11 b. Irish Routes – Belfast £79,000	Increased number of sea passengers from Belfast.	<p>Passenger numbers for eight weeks in 2007 were 4,768 compared with 3,201 in 2006. Using Economic Affairs' average spending per visitor by sea of £362, an additional £567,254 of local spending was generated for the economy.</p>

12. Invest in IOM portal - £40,000	Web site which gives details of Isle of Man and its opportunities.	www.investiniom.com Achieved.
13. Captive Insurance Review - £25,000	An external strategic assessment of the captive insurance industry for Treasury and for the Manx Insurance Managers' Association.	Two new captives relocated to the Isle of Man and the review inspired the industry to devise a plan for future development.
14. Smiths Report on Funds Review £580,000	A set of recommendations for the strategic development of the Island's Funds Industry.	A programme of initiatives scheduled to take place over a two-year period with specific budgets for each element of the programme. In fact the programme lasted four years as it was adjusted to the changed financial climate and market conditions. Initiatives included a research study, media campaign and conference. Two new fund managers and two fund administrators were established and a small number of senior jobs created. An estimated ongoing annual contribution of £100,000 to gross national product was made.
16. Freedom to Flourish high quality photographs £17,000	A library of high quality photographs for use by government and business/community groups committed to the promotion of the Freedom to Flourish brand.	A kit of 550 images categorised by theme available for use in government publications or web sites and for use in the funds industry marketing campaign and Freedom to Flourish champions. The photographs were well received by Isle of Man Finance and the Department of Trade and Industry as it was at the time.
17. Pure Produce (IOM) support of marketing strategy £285,000 over three years	Promotion of the Isle of Man as a food centre of excellence for meat, dairy, fish and cereals at trade and county shows and through a web site.	Group was re-named Isle of Man food and drink. A web site was established www.purelyisleofman.com which has now been superseded. A public relations consultant was appointed to provide coverage of events, literature for distribution and local publicity for events. Excellent press coverage was obtained at the 2007 BBC Good Food Show. Other trade shows were attended in 2007, 2008 and 2009.
18a London Wealth Management Conference £15,000	IOM Finance held a conference on the Isle of Man financial services industry in London at a full cost of £75,000 with IOM Finance meeting £60,000 from its revenue budget. Over 120 quality business introducers and principals in wealth management attended with anecdotal evidence existing of increased business arising for the Island.	The event was very well attended and the Island was able to strongly promote the family office solution to augment its desire to attract entrepreneurs and high net worth individuals.

<p>18b Geneva Wealth Management Conference £65,000</p>	<p>IOM Finance held a major financial services conference in Geneva in January 2008.</p>	<p>It was successful in displaying the Isle of Man to over 70 delegates. The conference was supported by 20 businesses from the Isle of Man who have various business contacts and leads to pursue.</p>
<p>19. Freedom to Flourish – extension of consultants contract £95,550</p>	<p>Extension of the marketing consultant’s contract for a further two years to manage the champions programme in particular.</p>	<p>Work is progressing with thirty champions and other community organisations on activities to encourage continuing economic development and to enhance national identity and social cohesion.</p>
<p>20. Communications Unit – one year’s costs £100,000</p>	<p>The support was primarily to meet operating costs excluding salaries of the Communications Unit of Chief Secretary’s Office in its initial year.</p>	<p>The consultant supports the champions through their steering group and task forces. The Unit’s activities have been consistent with Government’s strategic plan and the Freedom to Flourish strategy in providing improved communications with Island residents and international audiences.</p>
<p>24. Weber Shandwick – Public Affairs Programme for a year £135,000</p>	<p>To provide a year long public affairs’ programme for the Isle of Man Government to build and cement relationships with key stakeholders in the UK and especially in the City of London.</p>	<p>A targeted profile-raising public affairs contact programme was implemented.</p>
<p>21. Marketing Awareness – post foot & mouth in UK £250,000</p>	<p>A counteraction of the impression given by the local media and BBC North West that the Isle of Man was closed due to foot and mouth precautions. A recovery of the “staying” visitor numbers after the 2001 UK foot and mouth outbreak . The production of a schedule of campaign initiatives for advertising and promotion by the Department’s agent.</p>	<p>A comparison between September 2006 and September 2007 quarters show that leisure visitors staying in paid accommodation increased by 3.8% and those visiting friends and relatives increased by 12.2%. This would indicate that the aim of discouraging people from cancelling their visit to the Isle of Man over this period was met.</p>
<p>21. Marketing Awareness – post foot & mouth in UK £250,000 (continued)</p>	<p>The outcomes of the initiative to be reflected in visitor numbers in the Passenger Survey Report.</p>	<p>A comparison of the fourth quarter of 2006 with the fourth quarter of 2007 reveals an increase of 1,677 leisure visitors. The campaign was not just directed at the fourth quarter but was viewed as a holistic campaign gradually building awareness and incremental future business.</p>
<p>23. AIM Listing Conferences £35,000</p>	<p>The initiative is intended to develop the Isle of Man’s AIM listing business with the London Stock Exchange and consists of conference participation and a series of other events to promote the Island’s capabilities.</p>	<p>The main conference was held on 17 October 2007 and the IOM was profiled strongly to an audience of over 100 delegates. IOM Finance spoke at 8 seminars. The outcome was expected to be a substantial increase in the number of Isle of Man incorporations. The training opportunities</p>

<p>32. Isle of Man Finance Advertising Campaign £46,050</p>	<p>£46,050 was approved to finance an advertising campaign in key professional publications from October 2007 to March 2008, the success of which is to be monitored by the number of web site hits and by reception staff recording information from incoming enquiries. The campaign regarded the creation of awareness as key.</p>	<p>reinforced the relationships with the City of London and educated the opinion formers on the future of the Isle of Man's offering. Website enquiries were consistently higher in the latter part of 2007 by approximately 3,000 visits per month than the same period in 2006 and 2005. In January 2008 a new record for the number of website visits in one month (in excess of 11,000) was achieved. This was an increase of almost 100% on the visits of January 2006.</p> <p>Further to the campaign IOM Finance has received interest from various Scandinavian journalists and it is hosting a visit to the Island from a number of London based journalists.</p>
<p>25. Advertising – October/November 2007 North West England £113,000</p>	<p>An advertising campaign designed to assist a recovery in air travel from the North West and to a lesser extent London City airport. The measurement of success is based on the visitor numbers published by the Visitor Survey and Quarterly Report from Economic Affairs Division.</p>	<p>Airport arrival figures for November 2007 showed an improvement over October 2007.</p>
<p>26. Quayside Development, Drivers Jonas Fees £40,000</p>	<p>To meet the cost of fees up to the application for planning permission.</p>	<p>Negotiation of Heads of Terms progressed for Tynwald approval for the Quayside development to be sought.</p>
<p>27. Funding of Marketing Manager for Fatstock Marketing Association £105,300</p>	<p>Funding of 75% of the costs of sales and marketing manager for the Fatstock Marketing Association. Outcomes are expected to be significant advances in sales of the Island's meat products, improved recognition of Isle of Man meat and development of on-line sales to UK domestic consumers</p>	<p>The Department reported a significant impact and improved communications and a strategic approach from the Fatstock Marketing Association management team. A recent workshop on the selection of animals for slaughter and investigation into the use of contracts to ensure a consistent supply are examples where the outcome from such investment brought improvement.</p>
<p>28. Isle of Man Milk Marketing Association Costs 2008/09 & 2009/10 £158,445</p>	<p>Outcomes were expected to be specific increases in the sales of branded cheese in export markets beyond the United Kingdom and Ireland, the development of established business in five of target markets and the attendance at four major export trade events per year in France, Spain, USA and Dubai. In the following few months the Association intended to exhibit at trade shows in Spain, USA (Chicago</p>	<p>Sales up and running in Spain, Malta and the USA and an inquiry from a wholesaler in France. Export sales outside the UK and Ireland are now a lower priority. Export sales during the period of funding have been 186 tonnes. The Creamery has established good ongoing business in Spain and the USA. The company has decided not to pursue markets in Dubai due to lack of size. The company has attended four</p>

	<p>and New York) and France, with in-store promotions in Nordic and Benelux countries.</p>	<p>events in USA as part of Cheeses from Britain stand. In all this funding has supported attendance at 4 major export trade events between 2008 and 2010.</p>
<p>29. Joint North West Television Advertising with IOMSP Co. Campaign £77,916</p>	<p>Increased visitor numbers throughout the year.</p> <p>The campaign is designed to reach 1.86 million ABC1 adults once and 1.16 million adults at least three times. The campaign was for a two week burst at the end of February 2008 and a further two weeks from the middle of April 2008. It was supported by a door-to-door drop of 580,000 leaflets.</p>	<p>Passenger numbers for March – May on the Liverpool and Heysham routes increased by 15.6% in 2008 against 2006 figures. There was a slight drop on 2007 figures which was to be expected given the Centenary TT. The increase amounted to 19,251 passengers or £4.04 per passenger.</p> <p>Arrival figures from Heysham and Liverpool by sea showed a 5% increase in visitor numbers. Steam Packet figures broken down by port of origin showed an increase of 5% from 156,619 in 2006 to 163,905 in 2008.</p>
<p>30. E-Business Marketing Initiative, brand identity £1,000,000</p>	<p>Brand identification and a broadening of the opportunity for inward investment in the e-business sectors such as e-gaming, e-downloads, e-travel and e-money.</p> <p>The establishment of the Isle of Man as a world-class centre of e-business, the attraction of companies to the Island, to increase data traffic through data centres and the reduction of the cost of broadband through increased volume.</p> <p>An increase in the gross national product of the Island so as to maximise the benefit of the revenue sharing arrangements.</p> <p>Outcomes are to be measured by monitoring six key performance indicators:- the number of reactive business enquiries; the number of business enquiries from events; the identification of the elements of relocation which could be improved upon; the time relocation takes to complete; jobs created in various sectors; the value of each sector to gross national product.</p>	<p>An e- business survey undertaken in 2009/10 by PKF (Isle of Man) LLC for Government showed the following comparison of growth in the 14 surveyed companies operating in software development, telecommunications, data hosting and e-gaming :-</p> <p>Turnover rose by nearly 67% from £454m to £758m</p> <p>Staff employed rose from 690 to 848 (23% increase)</p> <p>Total annual wages rose by 36% from £30m to over £40m.</p> <p>ITIP and NI contributions rose by 44% from £7m to £10m.</p> <p>The 2010 Charteris report identified the e-business as representing the Island's fastest growing sector and a core area for future investment and development. Particular mention was made of the clustering of e-gaming companies.</p>

<p>33. Extension of ManSat Marketing Contract for 1 year £490,000</p>	<p>Extension of ManSat space marketing contract for the year 2008 only. Advertising, conference attendance, provision of industry and educational support, scholarships, prizes and training and finance for a new space law.</p> <p>The future of space marketing is to be referred back to COMIN. The purpose of allocating further monies to space marketing is to maintain and improve the Island's profile in both the traditional and emerging space markets and to facilitate further inward investment.</p>	<p>See 41.</p>
---	---	----------------

**Coroners
Debts held**

2.7. The Hon. Member for Onchan (Mr Quirk) to ask the Minister for the Treasury:

- (a) *What the current monetary debt held by each of the Island's coroners is; and*
- (b) *what the age of the debt is by years?*

1360 **Answer:** In the absence of any statutory requirement to provide the requested information, this Answer is based on voluntary submissions made by the respective Coroners in response to an enquiry by the General Registry.

(a) The amount of recorded debt provided by each Coroner is as follows:

1365 Glenfaba and Michael – £5,569,350
 Ayre and Garff – £3,200,523
 Middle – £7,397,245
 Rushen – £4,534,915

1370 (b)(i)

In respect of the Coroner for Glenfaba and Michael Sheadings and the Coroner for Middle

1375 These Coroners advise that they are unable to provide, within the time available, a breakdown of the age of the outstanding debts as this would require a complete manual search of all the records which would require significant resourcing. The figures provided relate only to executions received since their respective dates of first appointment – being October 2002 for Glenfaba and Michael, and July 2008 for Middle.

(ii) In respect of the Coroner for Ayre and Garff Sheadings
 The following information has been provided:

<i>Execution Date by Year</i>	<i>Ayre and Garff</i>	<i>Rushen</i>
	£	£
2001		28,241
2002		111,766
2003	15,820	28,806
2004	6,990	244,147
2005	1,987	234,388
2006	28,796	195,200
2007	149,964	209,761
2008	146,794	248,604

2009	1,342,781	415,838
2010	483,579	794,206
2011	1,021,844	2,023,958
2012	1,968	
Total	3,200,523	4,534,915

ECONOMIC DEVELOPMENT

Travel costs

Policy re free miles and points

2.8. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for Economic Development:

1380 *What the Department's policy is on free flights and accommodation obtained from miles and points arising from travel funded by the Department; and how many times such miles and points have been redeemed to minimise travel costs by –*
 1385 *(a) Department employees; and*
(b) third parties who have had travel expenses subsidised by the Department?

Answer: The Department thanks the Hon. Member for raising this issue, which is a matter that applies to Government as a whole.

The Department's policy on incentives is to follow Government best practice as set out in the Treasury's Value for Money Guidance note 4, 'Travel Procedures', which states:

1390 'It is Government policy to retain incentives such as discounts on travel or other services paid for by Government. All incentives should be returned to the Department where they will be used to the benefit of other Department employees travelling on official business. If the incentive cannot be used for official purposes it may be disposed of otherwise to the benefit of the staff generally or donated to a worthy cause.'

1395 In relation to part (a) of the Question, it is the Department's policy to use Government approved travel agents, where the level of administration and work that would be required by staff to book flights and accommodation is disproportionate to the additional costs incurred. It is also recognised that travel agents are able to offer greater support, in particular out of hours contacts, in the event that travel plans are disrupted and need to be rearranged. Corporate credit cards are used to secure and book some travel and accommodation online, where it is economic and practical to do so. In neither case does the Department obtain any loyalty benefits from doing so, other than as set out below. Local low cost regional airlines either do not offer loyalty schemes or else they are available on a personal, not business, basis.

1400 However, the Department's Ship Registry staff undertake regular worldwide international travel and started to participate in British Airways' 'On-Business' scheme in September 2004. They collect 'On-Business' miles from the airlines with which surveyors travel to and from ships for the purposes of survey, inspection and audit. To date the Ship Registry has made savings to the Department on full fare flights of approximately £26,267 through this arrangement. In addition,
 1410 the Ship Registry has recently registered with a similar KLM/ Air France air miles scheme but has not yet redeemed any points.

1415 It is understood that Government employees can claim loyalty bonuses with Flybe's 'Rewards 4 All' arrangement where bookings have been paid for by the Department. At present such bonuses are not available to the Department and are also not generally claimed by staff. Where such bonuses have been claimed the staff member concerned has used this to fly, free of charge to the Department, whilst on business.

1420 In considering this matter, it appears that there may be an opportunity for Government to co-ordinate loyalty bonuses. The potential cost of administration involved against the benefits generated would have to be carefully evaluated. The Minister has, therefore, requested that the Treasury review and report on this matter.

1425 In respect of part (b) of the Question, the Department has contracts in place which include obligations to travel to the Island and provides financial support to companies and individuals such as journalists with travel and accommodation costs. As stated above, at present the Department is not able to receive loyalty benefits from such arrangements as they accrue to the individuals who travel. In addition, the Department has no rights to access details of loyalty schemes for third

parties and cannot currently assess the value that may arise from such funding. The Minister has, therefore, requested that the Treasury consider this as part of its review of travel loyalty scheme benefits.

HEALTH

Lung conditions Emergency hospital admissions

2.9. The Hon. Member for Onchan (Mr Hall) to ask the Minister for Health:

1430 *How many emergency hospital admissions there have been of people with lung conditions in each of the past three years?*

Answer: Thank you for your enquiry requesting information regarding the number of emergency hospital admissions of people with lung conditions, in each of the past three years.

1435 There are over 90 different search variables under which we code respiratory problems, which then form the hospital's statistical information. These include all problems throughout the respiratory tract.

A total of 3,268 patients were admitted with respiratory problems over the last three years, 2009-11. These patients were predominantly within ages 0-5 and over 60 years of age up to 105 years.

1440 The search data has been further refined to specify conditions relating to only the lungs, revealing that the number of emergency hospital admissions with a primary diagnosis of a lung condition was 2,866 over three years.

1445 In 2009 there were 991 emergency admissions with lung conditions – 460 female and 531 male generally peaking in age ranges of 0-4 years and starting to increase and peak in patients over 55 years.

In 2010 there were 1,024 emergency admissions with lung conditions – 506 female and 518 male generally peaking in age ranges 0-6 years and starting to increase and peak in patients over 57 years.

1450 In 2011 there were 851 emergency admissions with lung conditions – 418 female and 433 male generally peaking in age ranges 0-6 years and starting to increase and peak in patients over 54 years.

This information is based on the clinical coding and emergency admission data collated within Noble's Hospital.

INFRASTRUCTURE

Area Plans Update

2.10. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for Infrastructure:

1455 *(a) Whether his Department has received the inspector's report with regard to the Public Inquiry on the Area Plan for the South; if so, when it was received; if not, when he expects it to be received; and when he expects to take it to Tynwald for approval;*

(b) if he will give a report on progress to date on the Area Plan for the East of the Island and the timescale he expects for the rest of the processes involved, including taking to Tynwald for approval;

1460 *(c) if he will make a similar statement with regard to the Area Plan for the North and West of the Island; and*

(d) what effect on the Area Plan process the Ministers for Economic Development and Infrastructure review of the Island's planning process has had?

1465 **Answer:** (a) It is expected that the Inspector's Report will be received during the week commencing Monday 6th February. Planning Officers will then assess the implications of the

1470 Inspector's report, with a view to reporting back to the Department. The Department will then determine if any changes should be made to the Plan in the light of the Inspector's Report. Should any changes to the Plan be required, these will be published in due course. Until the full extent of the Inspector's comments are analysed, it is not possible to say with confidence when this will happen, although this work is being progressed as a high priority by the Planning and Building Control Division.

1475 Once published, any modifications will be subject to a period for representation. These representations will be considered by the Department before the final plan is prepared, adopted by the Department and then taken to Tynwald to seek approval. Although the timeframe depends greatly on the Inspector's findings, the Department will endeavour to finalise the Plan as expediently as possible, with a view to it going to Tynwald before the summer recess.

1480 (b) Preliminary background work is being undertaken on the Area Plan for the East although, as I said earlier, priority is being afforded to the finalisation of the Area Plan for the South. Once this is approved, work will begin in earnest on the Area Plan for the East. At this stage it is not possible to quantify timescales, as the Planning and Building Control Division is also looking into the need for reviewing the Strategic Plan.

(c) The programming for the Area Plan for the North and the West will be undertaken once work has begun on the Area Plan for the East.

1485 (d) Achieving sustainable economic growth requires a fast, efficient and responsive planning system which ensures that well designed development is located where it is most capable of meeting the wider requirements of Government's priorities, whilst protecting and enhancing the quality of the natural and built environment. The Department strives to produce the Area Plans as expediently as possible. However, this has to be balanced with ensuring that sufficient time is allowed in the process to enable to the community to be involved and assist in the plan preparation process. At this stage it is too early to say what impact the review of the Island's planning process will have on the preparation of Area Plans.

**Motor insurance premiums
Failure to differentiate between Island and UK**

2.11. The Hon. Member for Douglas South (Mrs Beecroft) to ask the Minister for Infrastructure:

1495 *How many vehicles recorded on the vehicle licensing system are registered, broken down by insurance company; what the estimated total insurance premium tax incorrectly quoted and levied by UK insurance brokers that do not differentiate the Isle of Man from the United Kingdom is; and what steps the Department is taking to negotiate a backdated payment from the UK government?*

1500 **Answer:** The UK introduced Insurance Premium Tax in their Finance Act of 1994. There are two rates of tax that apply which have increased since the introduction of the tax. Currently there is a standard rate of 6% and higher rate of 20%. The standard rate applies to domestic motoring and household policies.

1505 The purchase of insurance is a matter between the policyholder and the insurer and the Department does not have any record of either the insurance provider, or the amount. More recently, the Department has secured access to a central database (The Motor Insurance Database) which does show whether a particular vehicle has a live insurance policy or not. However, current Isle of Man law does not make it mandatory for insurers to use this database and whilst about 70% of insurers choose to do so, the Department proposes to introduce a mandatory requirement for all insurers to use the database to enable it to expand its recent on-line vehicle duty service to all vehicles. The Motor Insurance Database return to the Department is simply a 'Yes' or 'No' against a vehicle registration number and no personal information is obtained.

1510 The UK's Finance Act of 1994 contains an explicit exemption relating to 'risks located outside the UK' and therefore Manx residents should generally not be obliged to pay this tax.

1515 As the transaction is between the individual and their insurer, the individual would need to secure repayment of this element of any policy if they have been charged it in error. When buying new policies, individuals should check that they are not paying this tax and should be able to successfully resist paying it as the Island is exempt.

Local Government Act 1985
Policy on section 17(4)

2.12. The Hon. Member for Onchan (Mr Quirk) to ask the Minister for Infrastructure:

What his policy on section 17(4) of the Local Government Act 1985 is?

1520 **Answer:** Section 17(4) of the Local Government Act 1985 enables local authorities, if they so
wish and with the consent of the Department, to jointly discharge their functions through a 'joint
committee'. This legislation is based on a policy that has evolved over many years and which is
designed to encourage local authorities to work together to jointly discharge their functions. The
1525 Department's policy will be in keeping with that adopted by my predecessors (both at
Infrastructure and Local Government and Environment) as I am keen to promote and raise
awareness of any legislation that promotes such a very worthwhile objective.

I can also advise that the provisions of section 17(4) have been recently supplemented by the
addition of a new section 17(4A). This new provision was introduced when the Local Government
Act 2006 became law in December 2006. The new section 17(4A) allows a local authority, with
1530 the Department's consent, to enter into arrangements with any other local authority for the
discharge by the latter authority of any of the functions of the former authority.

My understanding is that section 17(4A) was introduced following lengthy consultation with
local authorities and, in my view, it provides another excellent example of how central
Government is prepared to refine its policy and amend legislation to further encourage local
1535 authorities to work together. Section 17(4A) could, for example, be used by a smaller local
authority to allow it to approach larger local authorities to enter into arrangements for the
discharge of its function of refuse collection. The Department's policy with regard to section
17(4A) will be the same as indicated with regard to section 17(4). In these financially challenging
times, any legislation that is based on a policy that actively encourages local authorities to enter
1540 into voluntary arrangements to work together will certainly be receiving my support.

By way of supplementary information, I can also advise that section 17(4B) allows the
Department to apply conditions on granting its consent to any arrangements under section 17(4) or
section 17(4A). Furthermore, section 17(5) clarifies that local authorities are prohibited from
delegating their functions under section 17(4) and 17(4A) with regard to acquiring or disposing of
1545 land, making or levying a rate or borrowing money.

The Speaker: Hon. Members, that concludes the business of the House today. The House will
now stand adjourned until the next sitting, which will take place in this Chamber at 10 a.m. on
14th February.
1550

The House adjourned at 11.28 a.m.